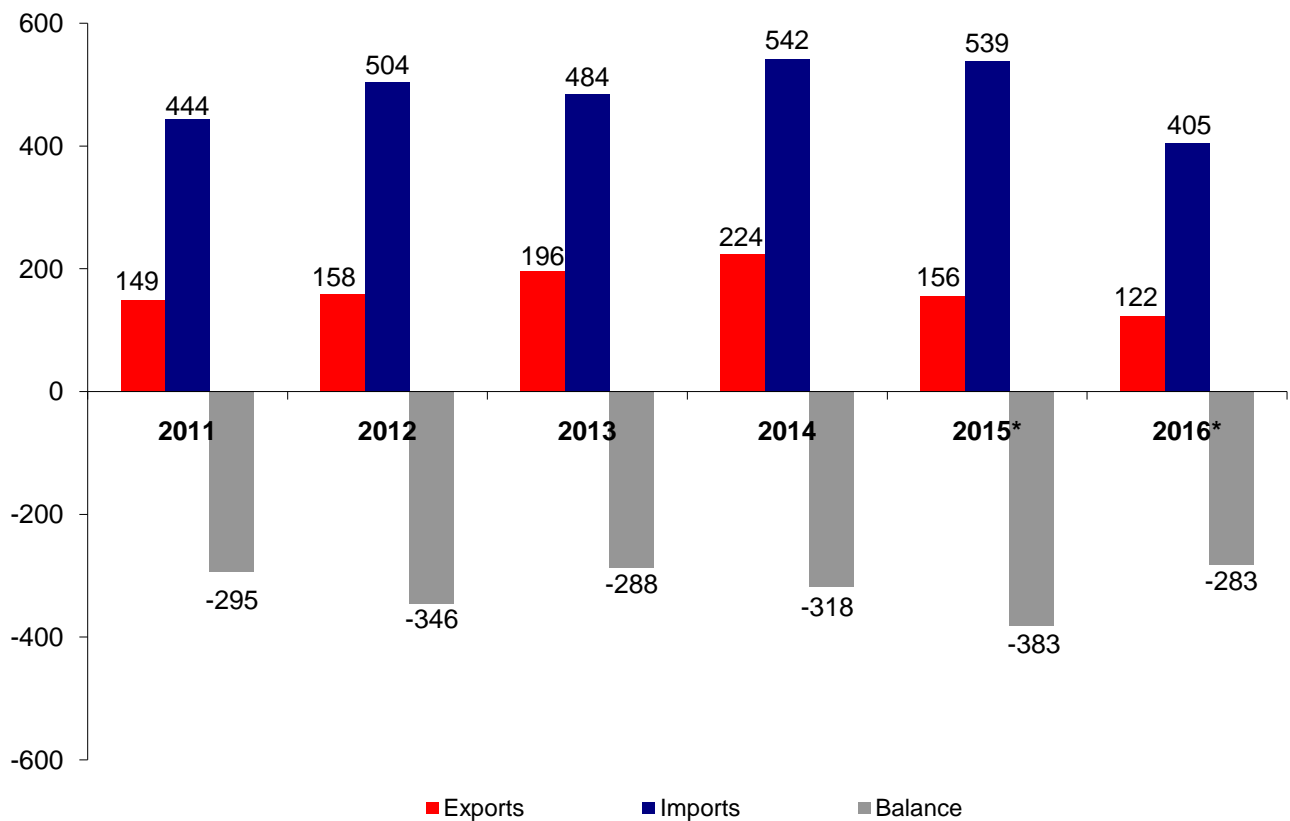


External Trade of Georgia in January 2016 (Preliminary)

In January 2016 external merchandise trade (excluding non-organized trade) in Georgia amounted to USD 528 million, 24 percent decreased year-on-year. The exports equaled USD 122 million (22 percent lower), while the imports stood at USD 405 million (25 percent lower). The negative trade balance was USD 283 million in January 2016 and its share in external trade turnover constituted 54 percent.

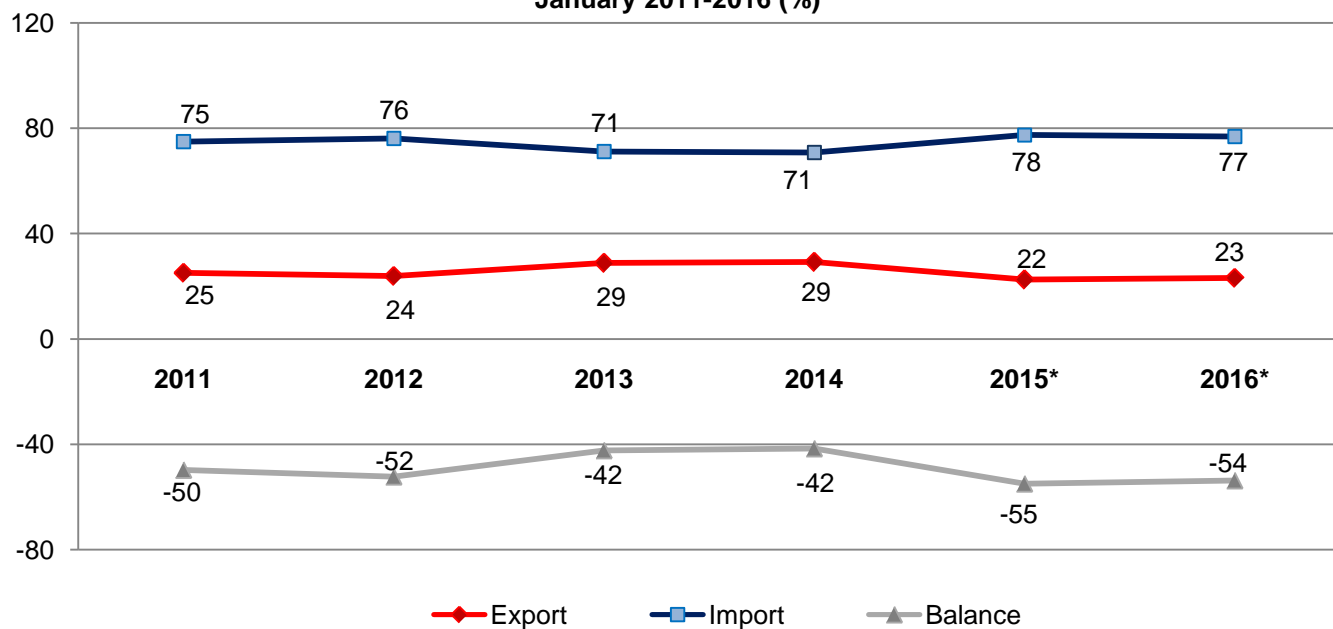
The charts below reflect basic trends of the external trade of Georgia for 2011-2016:

**General data on external trade of Georgia in
January 2011-2016
(Million US Dollars)**



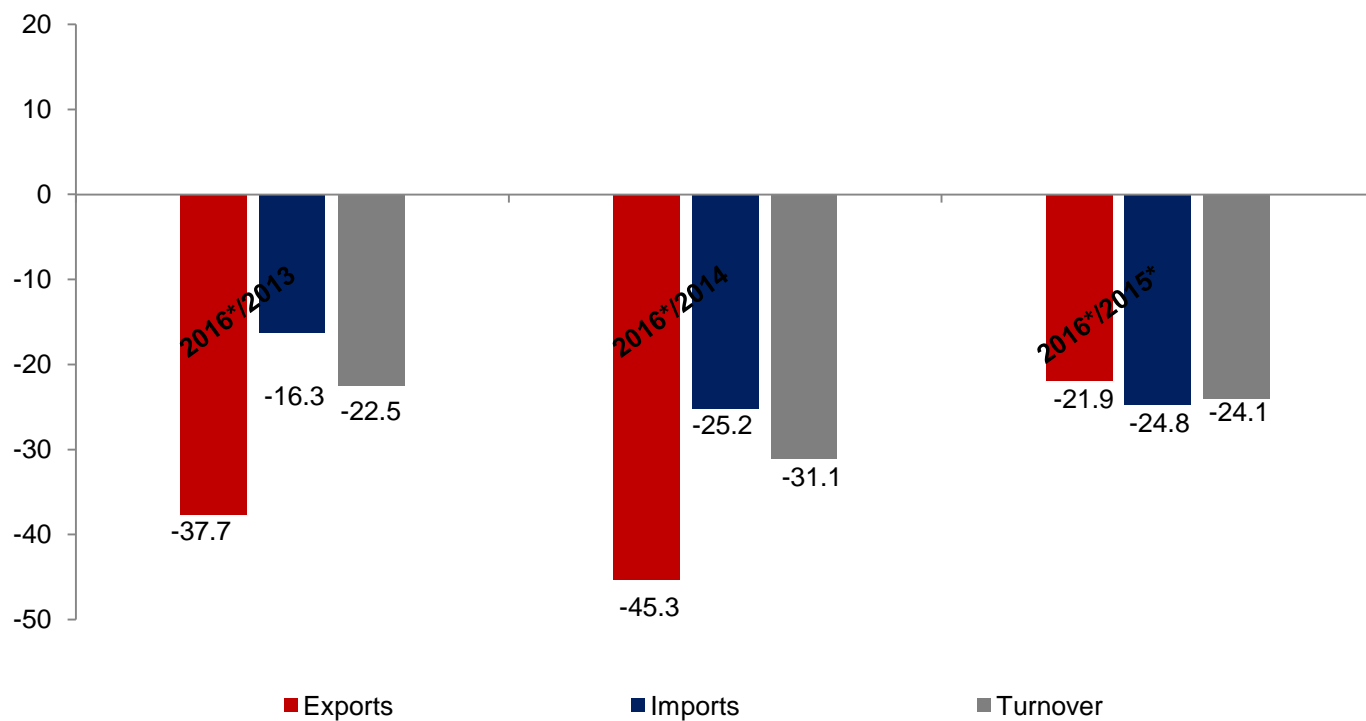
*Preliminary data.

**Share of external trade indicators in turnover
January 2011-2016 (%)**



*Preliminary data.

Percentage changes in January 2016 compared to the same period of the previous years (%)



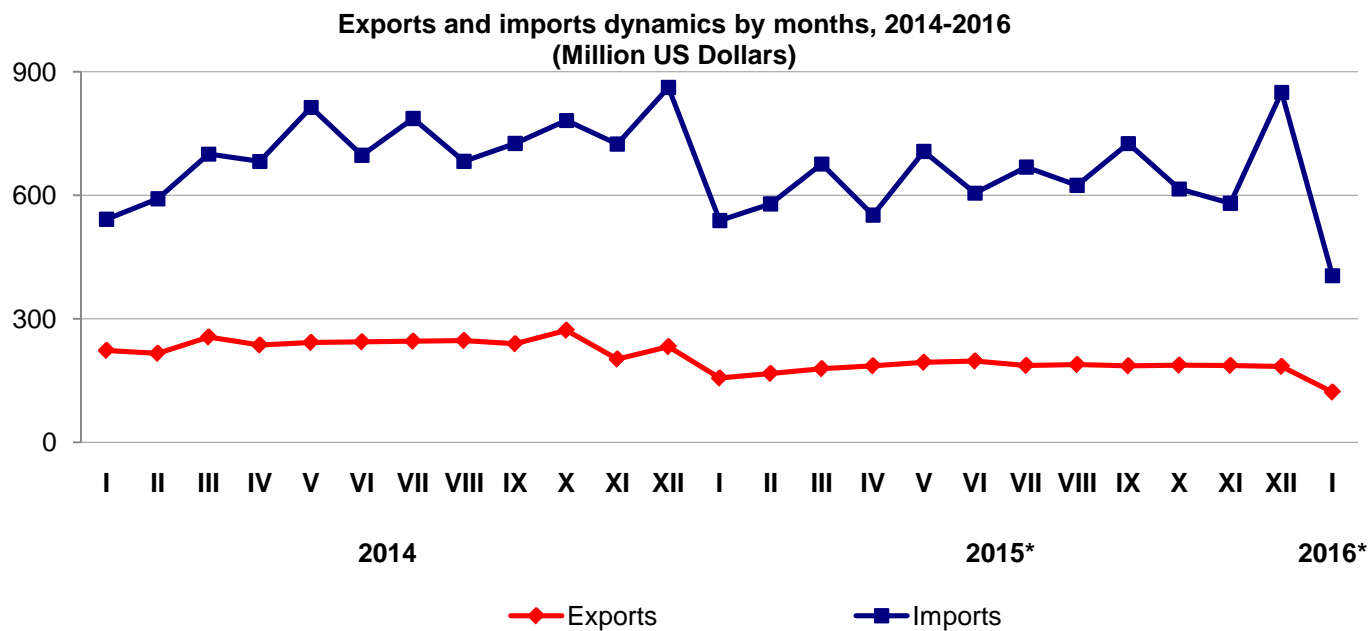
*Preliminary data.

The table below shows monthly data for 2015-2016 exports and imports in absolute indicators and their change (in percentage) compared to the corresponding month of the previous year.

Exports and imports of Georgia

		Exports		Imports	
		Thsd. US Dollars	Changes m-o-m (%)	Thsd. US Dollars	Changes m-o-m (%)
2015*	January	156 460.8	-30.0	538 990.4	-0.6
	February	167 235.5	-22.6	579 154.6	-2.1
	March	179 071.9	-30.1	676 745.1	-3.5
	April	185 966.3	-21.5	551 835.2	-19.2
	May	194 882.8	-19.7	706 912.9	-13.2
	June	198 058.1	-18.9	606 022.2	-13.1
	July	186 972.7	-24.0	668 617.4	-15.0
	August	189 546.9	-23.5	624 309.9	-8.5
	September	186 294.9	-22.3	726 407.0	0.0
	October	187 680.2	-31.1	616 131.8	-21.3
	November	186 965.2	-7.7	580 668.5	-19.8
	December	184 498.5	-20.8	850 865.7	-1.3
2016*	January	122 208.0	-21.9	405 487.9	-24.8

*Preliminary data.



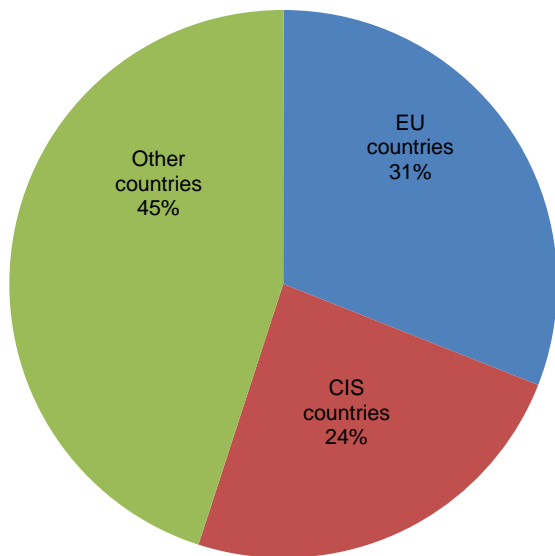
*Preliminary data.

In January 2016 the external trade of Georgia with the EU countries amounted to USD 137 million, lower by 25 percent compared to the corresponding indicator of the previous year. Exports amounted to USD 38 million (38 percent lower), while imports amounted to USD 99 million (18 percent lower). The share of these countries in the external trade of Georgia amounted to 26 percent, 31 percent in exports and 24 percent in imports (in January 2015 26, 39 and 23 percent correspondingly). 21 percent of the trade deficit came to the EU countries (16 percent in January 2015).

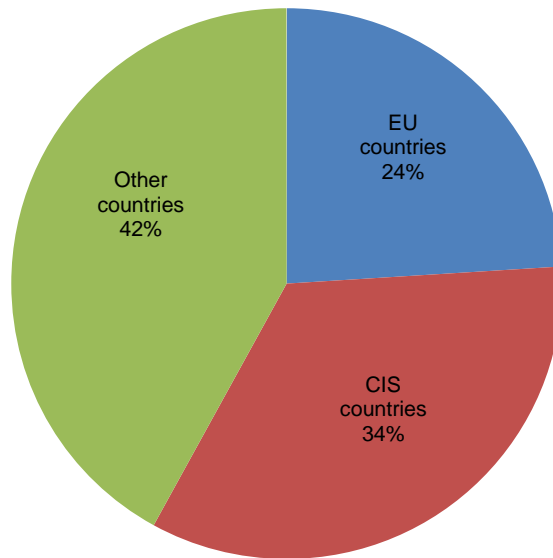
In January 2016 the external trade of Georgia with the CIS countries totaled USD 166 million (lower by 19 percent compared to January 2015). Exports stood at USD 30 million (46 percent lower), while imports equaled USD 137 million (9 percent lower). The share of the CIS countries in the external trade of Georgia constituted 32 percent, 24 percent in exports and 34 percent in imports (In January 2015 30, 35 and 28 percent, respectively). In January 2016, compared to the corresponding period of the previous year, CIS countries accounted for 38 percent of the overall trade deficit (25 percent in January 2015).

The diagrams below show the share of the exports and imports of Georgia by country groups.

**Georgian exports by country groups
January 2016***



**Georgian import by country groups
January 2016***



*Preliminary data.

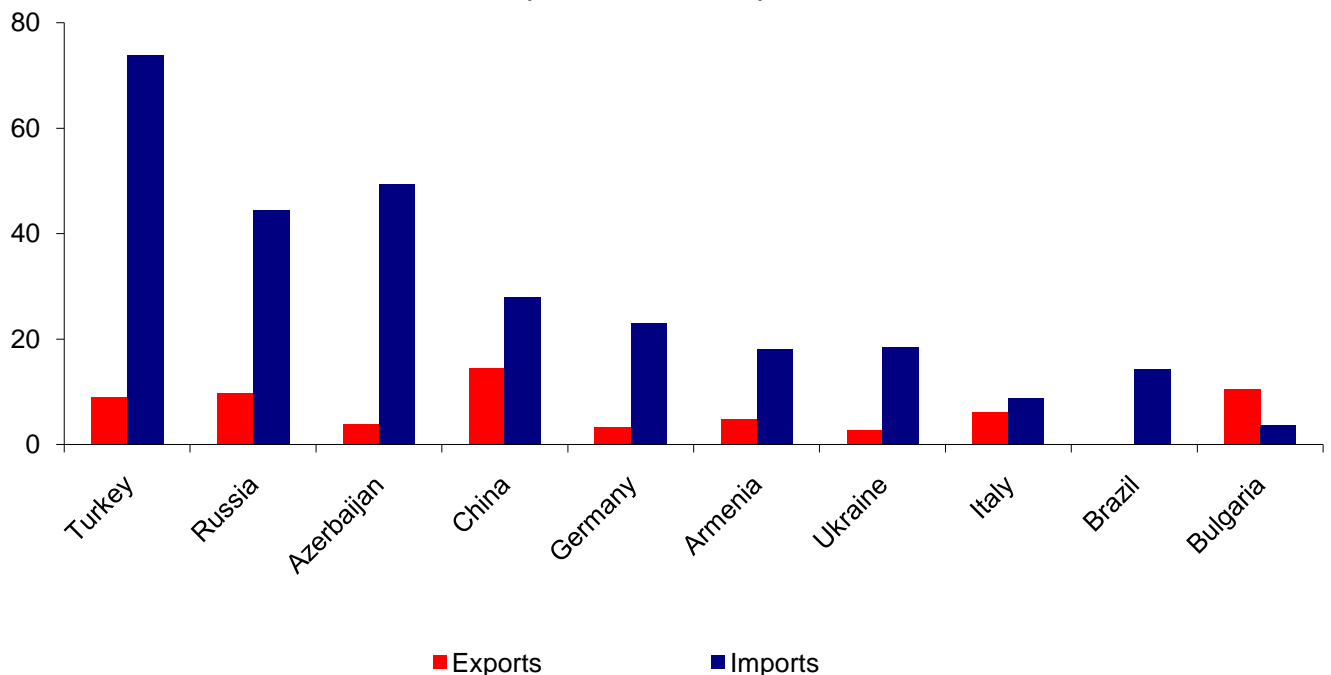
In January 2016 share of the top ten trading partners in the total external trade turnover of Georgia amounted to 66 percent. The top trading partners were Turkey (USD 83 million), Russia (USD 54 million) and Azerbaijan (USD 53 million).

Top trading partners by turnover in January 2016*

	Exports		Imports		Turnover	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total	122 208.0	100.0	405 487.9	100.0	527 695.8	100.0
of which:						
Turkey	8 979.2	7.3	73 846.8	18.2	82 826.1	15.7
Russia	9 772.8	8.0	44 486.8	11.0	54 259.6	10.3
Azerbaijan	3 814.0	3.1	49 460.5	12.2	53 274.5	10.1
China	14 442.4	11.8	28 003.9	6.9	42 446.3	8.0
Germany	3 342.4	2.7	22 922.1	5.7	26 264.5	5.0
Armenia	4 882.9	4.0	18 033.4	4.4	22 916.3	4.3
Ukraine	2 795.0	2.3	18 577.0	4.6	21 372.0	4.1
Italy	6 133.0	5.0	8 796.9	2.2	14 930.0	2.8
Brazil	0.0	0.0	14 267.0	3.5	14 267.0	2.7
Bulgaria	10 580.8	8.7	3 652.8	0.9	14 233.5	2.7
Other countries	57 465.4	47.0	123 440.6	30.4	180 906.1	34.3

*Preliminary data.

Top trading partners by turnover in January 2016*
(Million US Dollars)



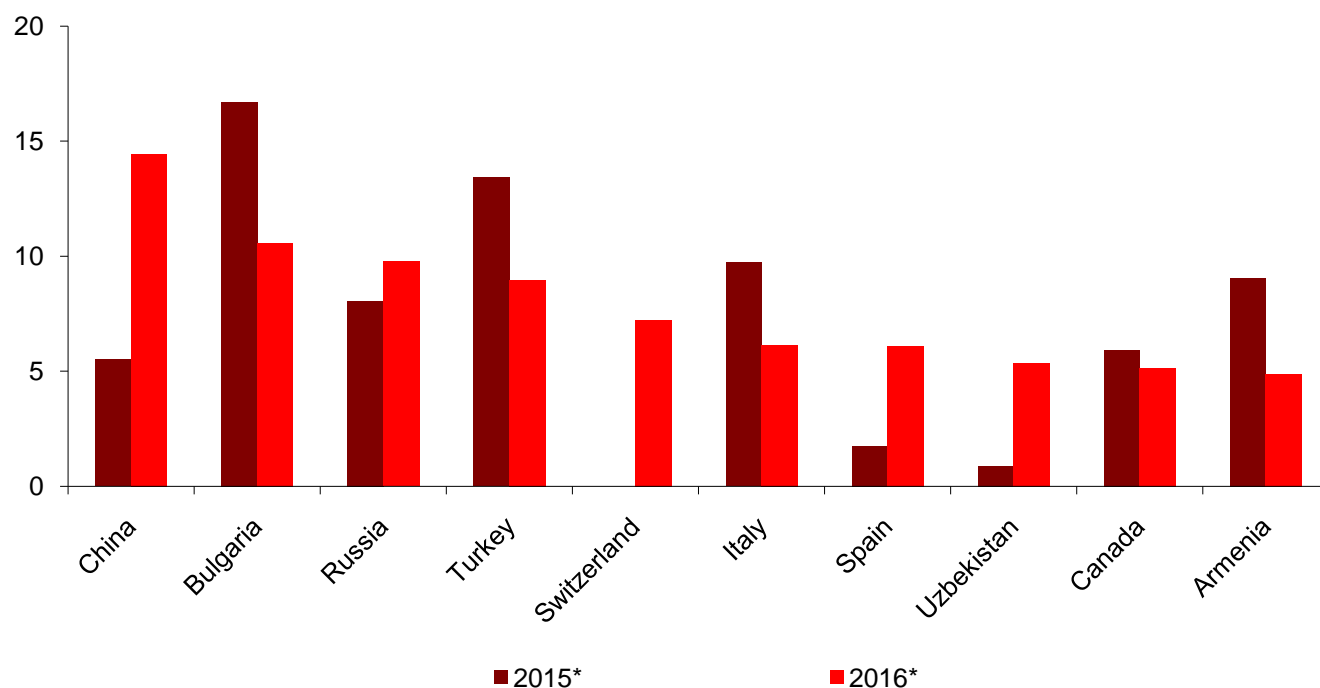
*Preliminary data.

Top trading partners by exports in January 2016

	January 2015*		January 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	156 460.8	100.0	122 208.0	100.0
Of which:				
China	5 514.8	3.5	14 442.4	11.8
Bulgaria	16 717.7	10.7	10 580.8	8.7
Russia	8 052.1	5.1	9 772.8	8.0
Turkey	13 424.3	8.6	8 979.2	7.3
Switzerland	0.0	0.0	7 215.6	5.9
Italy	9 738.6	6.2	6 133.0	5.0
Spain	1 772.2	1.1	6 088.6	5.0
Uzbekistan	896.6	0.6	5 350.8	4.4
Canada	5 945.3	3.8	5 166.6	4.2
Armenia	9 075.9	5.8	4 882.9	4.0
Other countries	85 323.2	54.5	43 595.2	35.7

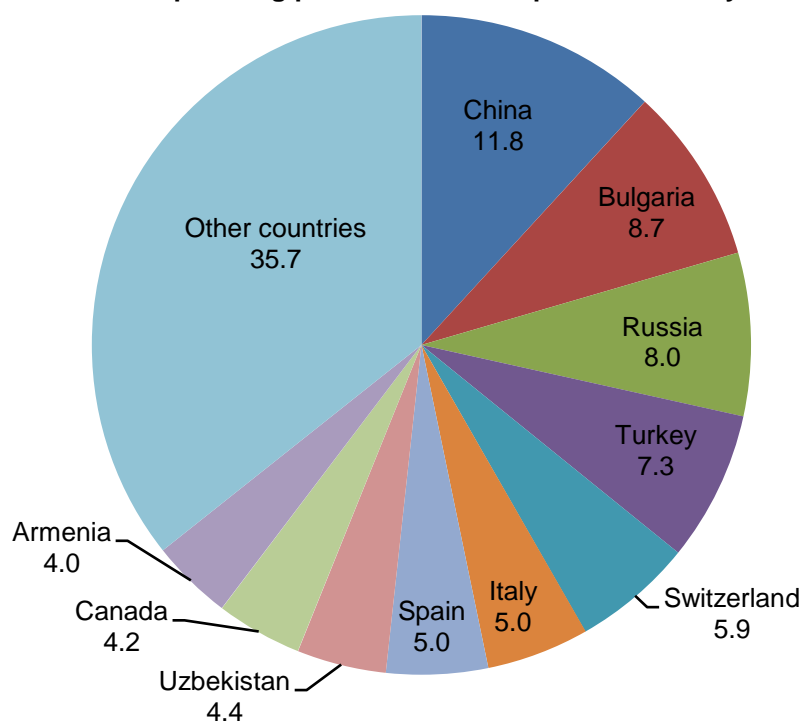
*Preliminary data.

Top trading partners by exports in January 2015-2016 (Million US Dollars)



*Preliminary data.

Share of the top trading partners in total exports in January 2016* (%)



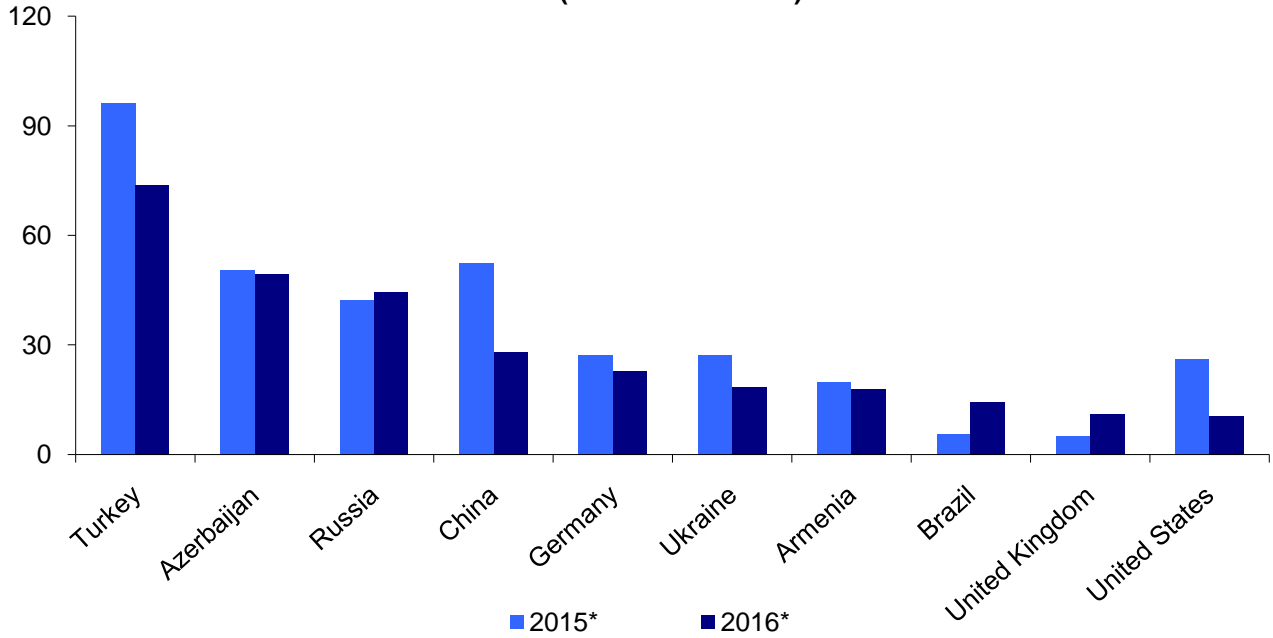
*Preliminary data.

Top trading partners by imports in January 2016

	January 2015*		January 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	538 990.4	100.0	405 487.9	100.0
Of which:				
Turkey	96 116.4	17.8	73 846.8	18.2
Azerbaijan	50 550.6	9.4	49 460.5	12.2
Russia	42 330.6	7.9	44 486.8	11.0
China	52 369.2	9.7	28 003.9	6.9
Germany	27 258.1	5.1	22 922.1	5.7
Ukraine	27 323.1	5.1	18 577.0	4.6
Armenia	19 775.3	3.7	18 033.4	4.4
Brazil	5 679.2	1.1	14 267.0	3.5
United Kingdom	5 176.6	1.0	11 179.5	2.8
United States	26 294.0	4.9	10 537.4	2.6
Other countries	186 117.3	34.5	114 173.4	28.2

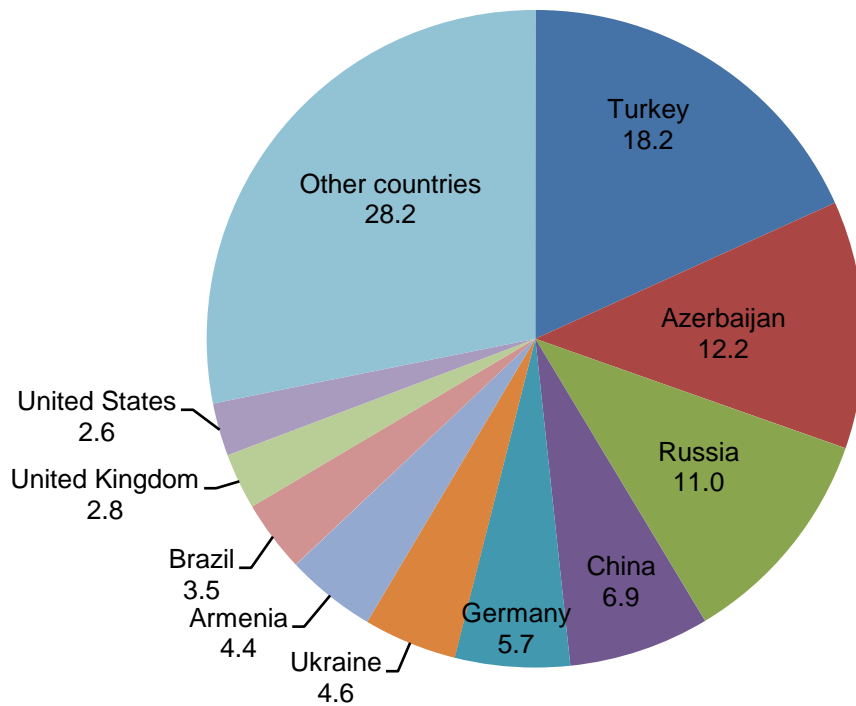
*Preliminary data.

**Top trading partners by imports in January 2015-2016
(Million US Dollars)**



*Preliminary data.

Share of the top trading partners in total imports in January 2016* (%)



*Preliminary data.

Major commodity groups by exports and imports

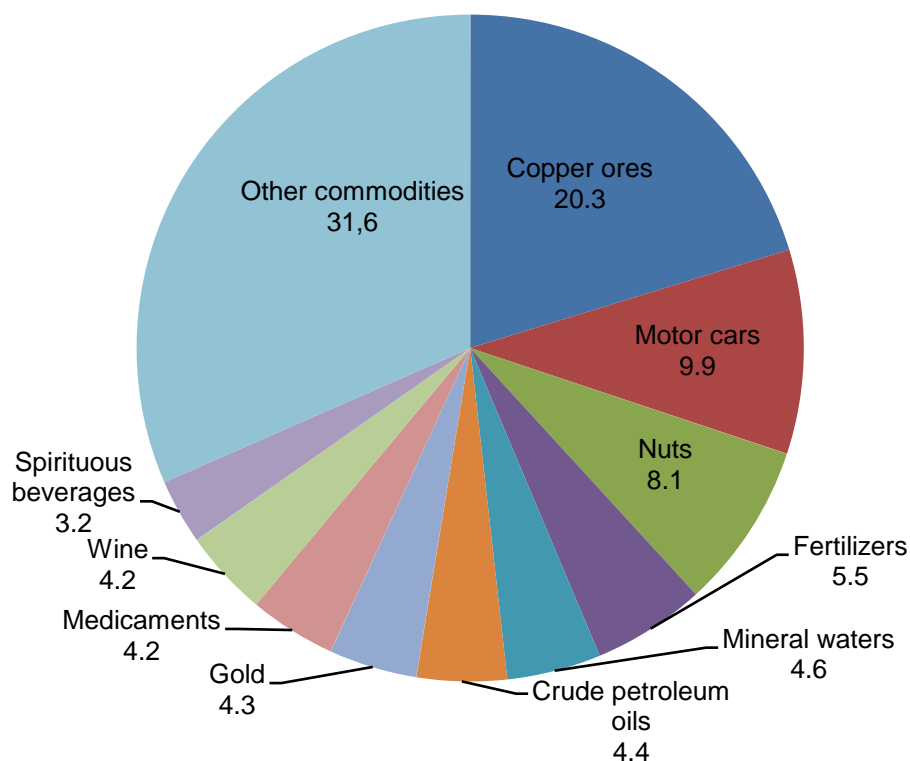
In January 2016 Copper ores and concentrates reclaimed the first place in the list of top export items, equaling USD 25 million, or 20 percent of total exports. Exports of Motor cars totaled USD 12 million, and its share in the total exports amounted to 10 percent. Other nuts, fresh or dried occupied the third place. Exports of this commodity group stood at USD 10 million and 8 percent of the total exports.

Major commodity groups by exports

	January 2015*		January 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	156 460.8	100.0	122 208.0	100.0
Of which:				
Copper ores and concentrates	17 402.3	11.1	24 747.1	20.3
Motor cars	22 205.9	14.2	12 077.3	9.9
Other nuts, fresh or dried	18 903.2	12.1	9 844.1	8.1
Mineral or chemical fertilizers	2 287.8	1.5	6 668.2	5.5
Waters, natural or artificial mineral and aerated waters	7 070.7	4.5	5 592.2	4.6
Crude Petroleum oils	4 264.7	2.7	5 341.0	4.4
Gold unwrought or in semi-manufactured forms	4 064.8	2.6	5 219.5	4.3
Medicaments	3 084.0	2.0	5 132.5	4.2
Wine of fresh grapes	5 157.9	3.3	5 126.0	4.2
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	1 960.1	1.3	3 851.3	3.2
Other commodities	70 059.3	44.8	38 608.6	31.6

*Preliminary data.

Share of major commodity groups by exports in January 2016* (%)



*Preliminary data.

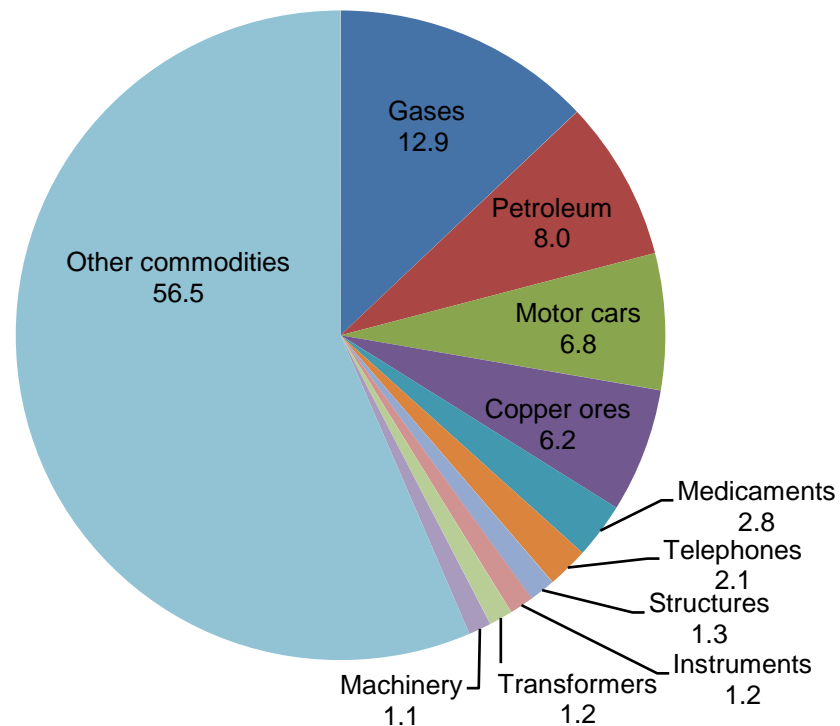
The top import commodity in January 2016 was Petroleum gases and other gaseous, imports of which amounted to USD 53 million and 13 percent of the total imports. Petroleum and petroleum oils commodity group followed in the list with also USD 32 million, or 8 percent of imports. Motor cars came third with USD 28 million (7 percent of imports).

Major commodity groups by imports

	January 2015*		January 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	538 990.4	100.0	405 487.9	100.0
Of which:				
Petroleum gases and other gaseous	50 900.7	9.4	52 509.7	12.9
Petroleum and petroleum oils	40 241.0	7.5	32 317.5	8.0
Motor cars	41 336.9	7.7	27 549.3	6.8
Copper ores and concentrates	16 206.2	3.0	25 037.3	6.2
Medicaments	17 107.9	3.2	11 206.9	2.8
Telephones for cellular networks or for other wireless networks	8 793.8	1.6	8 339.7	2.1
Structures and parts of structures of iron	4 729.2	0.9	5 233.8	1.3
Instruments for measuring or cheking characteristics of liquids or gases	448.1	0.1	4 914.6	1.2
Electrical transformers	1 046.1	0.2	4 750.5	1.2
Machinery, plant or laboratory equipment, whether or not electrically heated	575.2	0.1	4 624.3	1.1
Other commodities	357 605.2	66.3	229 004.2	56.5

*Preliminary data.

Share of major commodity groups by imports in January 2016* (%)



*Preliminary data.

Top trading partners by turnover

TURKEY

Exports of major commodity groups to Turkey

	January 2015*		January 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	13 424.3		8 979.2	
Of which:				
T-shirts knitted	2 243.7	81.5	2 901.6	101.0
Fish, fresh or chilled	2 695.3	7 061.5	1 327.7	3 410.6
Flours, meals and pellets, of meat or meat offal, of fish or of crustaceans	687.8	419.1	893.6	680.0
Men's ensembles, jackets knitted or crocheted	675.7	20.0	756.6	29.3
Ferro-alloys	248.1	258.0	538.9	803.9
Other commodities	6 873.6		2 560.8	

*Preliminary data.

Imports of major commodity groups from Turkey

	January 2015*		January 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	96 116.4		73 846.8	
Of which:				
Structures and parts of structures of iron or steel	3 289.9	1 510.0	4 345.1	2 409.5
Tubes and pipes of iron or steel	5 100.8	5 964.9	2 873.5	3 822.7
Medicaments	5 943.4	62.6	2 698.2	36.0
Sanitary commodities	3 436.6	712.5	2 404.5	659.0
Other made up articles, including dress patterns	2 297.4	86.7	2 336.6	82.4
Other commodities	76 048.3		59 189.0	

*Preliminary data.

Russia

Exports of major commodity groups to Russia

	January 2015*		January 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	8 052.1		9 772.8	
Of which:				
Waters, natural or artificial mineral and aerated waters	2 676.3	2 920.8	3 560.4	4 936.4
Wine of fresh grapes	2 246.2	608.6	2 724.8	907.9
Ferro-alloys	1 183.5	1 183.4	884.8	1 234.2
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	225.5	34.8	726.7	142.1
Citrus fruit, fresh or dried	72.3	123.6	406.4	1 094.5
Other commodities	1 648.3		1 469.7	

*Preliminary data.

Imports of major commodity groups from Russia

	January 2015*		January 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total imports	42 330.6		44 486.8	
Of which:				
Petroleum and petroleum oils	2 572.3	4 728.4	13 092.9	33 331.0
Petroleum gases and other gaseous	7 282.5	19 237.8	10 940.3	29 178.5
Electrical energy	7 069.5	...	4 358.3	...
Wheat	9 434.8	35 964.9	3 930.3	19 297.1
Motor cars (units)	457.8	37	852.9	45
Other commodities	15 513.7		11 312.1	

*Preliminary data.

AZERBAIJAN

Exports of major commodity groups to Azerbaijan

	January 2015*		January 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	28 490.2		3 814.0	
Of which:				
Tubes, pipes and hollow profiles, seamless, of iron or steel	374.0	453.2	776.2	1 131.7
Motor cars (units)	13 681.0	671	577.2	24
Ferro-alloys	234.6	226.0	340.9	342.5
Cyanides, cyanide oxides and complex cyanides	-	-	324.9	171.0
Waters, mineral and aerated waters, containing added sugar	302.9	511.3	174.0	218.2
Other commodities	13 897.7		1 620.8	

*Preliminary data.

Imports of major commodity groups from Azerbaijan

	January 2015*		January 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	50 550.6		49 460.5	
Of which:				
Petroleum gases and other gaseous	35 680.5	170 338.6	40 579.3	194 975.2
Petroleum and petroleum oils	6 666.6	14 507.4	3 736.9	13 302.3
Copper ores and concentrates	-	-	916.1	527.9
Self-propelled bulldozers, graders, levellers, scrapers, tamping machines (units)	-	-	603.5	5
Cement	22.5	263.9	521.0	11 191.3
Other commodities	8 181.0		3 103.6	

*Preliminary data.

External trade balance

	Number of countries	External trade balance Mil. US Dollars
Negative trade balance		
January 2015*	86	407,2
January 2016*	70	315,3
Positive trade balance		
January 2015*	17	24,7
January 2016*	29	32,0
Total		
January 2015*	103	382,5
January 2016*	99	283,3

*Preliminary data.

Georgian external trade by countries in January 2016*
(Thsd. US Dollars)

	Exports (FOB)	Imports (CIF)	Balance
External trade – Total	122 208.0	405 487.9	-283 279.9
Of which:			
EU countries	38 237.0	99 038.2	-60 801.2
Austria	27.2	1 571.9	-1 544.7
Belgium	422.0	2 651.1	-2 229.1
Bulgaria	10 580.8	3 652.8	6 928.0
Croatia	-	92.5	-92.5
Cyprus	-	107.5	-107.5
Czech Republic	672.9	2 768.9	-2 096.0
Denmark	61.8	596.5	-534.7
Estonia	222.3	268.7	-46.4
Finland	-	628.7	-628.7
France	1 186.0	6 090.0	-4 904.0
Germany	3 342.4	22 922.1	-19 579.8
Greece	1 864.8	4 110.9	-2 246.1
Hungary	0.7	875.1	-874.4
Ireland	39.0	271.0	-232.0
Italy	6 133.0	8 796.9	-2 663.9
Latvia	388.6	1 127.5	-738.9
Lithuania	1 390.9	2 113.6	-722.7
Luxembourg	-	184.0	-184.0
Malta	69.7	-	69.7
Netherlands	1 785.1	7 182.6	-5 397.5
Poland	509.6	4 381.5	-3 871.9
Portugal	-	497.6	-497.6
Romania	2 372.3	8 200.5	-5 828.2
Slovakia	605.7	935.6	-329.9
Slovenia	-	1 085.2	-1 085.2

	Exports (FOB)	Imports (CIF)	Balance
Spain	6 088.6	6 527.0	-438.4
Sweden	-	219.0	-219.0
United Kingdom	473.7	11 179.5	-10 705.8
CIS countries	29 689.5	136 716.3	-107 026.8
Armenia	4 882.9	18 033.4	-13 150.5
Azerbaijan	3 814.0	49 460.5	-45 646.4
Belarus	930.7	1 317.2	-386.5
Kazakhstan	1 311.0	716.8	594.2
Kyrgyzstan	149.9	101.7	48.3
Moldova	56.5	875.5	-819.0
Russia	9 772.8	44 486.8	-34 714.0
Tajikistan	103.5	-	103.5
Turkmenistan	522.2	2 670.9	-2 148.7
Ukraine	2 795.0	18 577.0	-15 782.0
Uzbekistan	5 350.8	476.7	4 874.1
Other countries	54 281.5	169 733.4	-115 451.9
Angola	445.6	-	445.6
Argentina	-	150.3	-150.3
Australia	-	19.1	-19.1
Bahrain	39.1	-	39.1
Bangladesh	-	3.5	-3.5
Belize	-	0.1	-0.1
Bosnia and Herzegovina	-	28.8	-28.8
Brazil	-	14 267.0	-14 267.0
Canada	5 166.6	540.2	4 626.4
Chile	-	54.9	-54.9
China	14 442.4	28 003.9	-13 561.5
Colombia	460.2	-	460.2
Ecuador	-	1 561.9	-1 561.9
Egypt	458.2	142.1	316.2
Ghana	19.1	-	19.1
Guatemala	69.7	-	69.7
Hong Kong, SAR of China	756.0	4 130.7	-3 374.7
Iceland	-	316.2	-316.2
India	3 759.1	4 040.9	-281.8
Indonesia	7.0	786.2	-779.2
Iran	1 289.3	3 598.2	-2 308.9
Iraq	1 814.7	-	1 814.7
Israel	206.7	762.1	-555.4
Jamaica	5.6	-	5.6
Japan	56.6	7 801.9	-7 745.3
Jordan	-	10.3	-10.3
Korea, Democratic People's Republic of	-	2.7	-2.7
Korea, Republic of	109.8	5 309.5	-5 199.7
Kuwait	52.0	1.6	50.4
Lebanon	0.5	5.2	-4.7
Liechtenstein	-	38.9	-38.9
Malawi	-	13.5	-13.5
Malaysia	15.3	215.3	-200.1

	Exports (FOB)	Imports (CIF)	Balance
Mexico	-	18.7	-18.7
Mongolia	169.4	-	169.4
New Zealand	-	130.7	-130.7
Norway	-	605.2	-605.2
Pakistan	-	641.7	-641.7
Panama	195.0	22.3	172.7
Peru	201.5	-	201.5
Philippines	0.0	-	0.0
Qatar	275.6	1.5	274.1
Saudi Arabia	4 015.0	176.2	3 838.8
Serbia and Montenegro	-	387.6	-387.6
Singapore	811.4	437.7	373.7
South Africa	97.1	-	97.1
Sri Lanka	-	140.3	-140.2
Switzerland	7 215.6	1 185.7	6 029.9
Syrian	-	49.5	-49.5
Taiwan, Province of China	1.1	967.3	-966.2
Tanzania,	123.2	-	123.2
Thailand	-	544.7	-544.7
Tunisia	104.4	-	104.4
Turkey	8 979.2	73 846.8	-64 867.6
United Arab Emirates	2 673.0	6 292.3	-3 619.4
United States	103.5	10 537.4	-10 433.9
Uruguay	43.9	-	43.9
Viet Nam	-	1 653.7	-1 653.7
Virgin Islands, British	-	289.0	-289.0
Zimbabwe	98.9	-	98.9

*Preliminary data.

Sources: LEPL Revenue Service of Ministry of Finance of Georgia;
LEPL Service Agency of Ministry of Internal Affairs of Georgia;
Georgian State Electric System, LTD;
Georgian Gas Transportation Company, LTD.

Explanation of symbols:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions.
- ... Data are confidential.

- Notice:**
1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
 2. Data for 2011-January 2015* are updated by the data of Special Customs Declarations;
 3. Information does not cover the data of Simplified Customs Declarations (Form №4);
 4. According to the international methodology, there are some difference in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic, temporary, transit and analogous goods are excluded from the database of external merchandise trade statistics.

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