

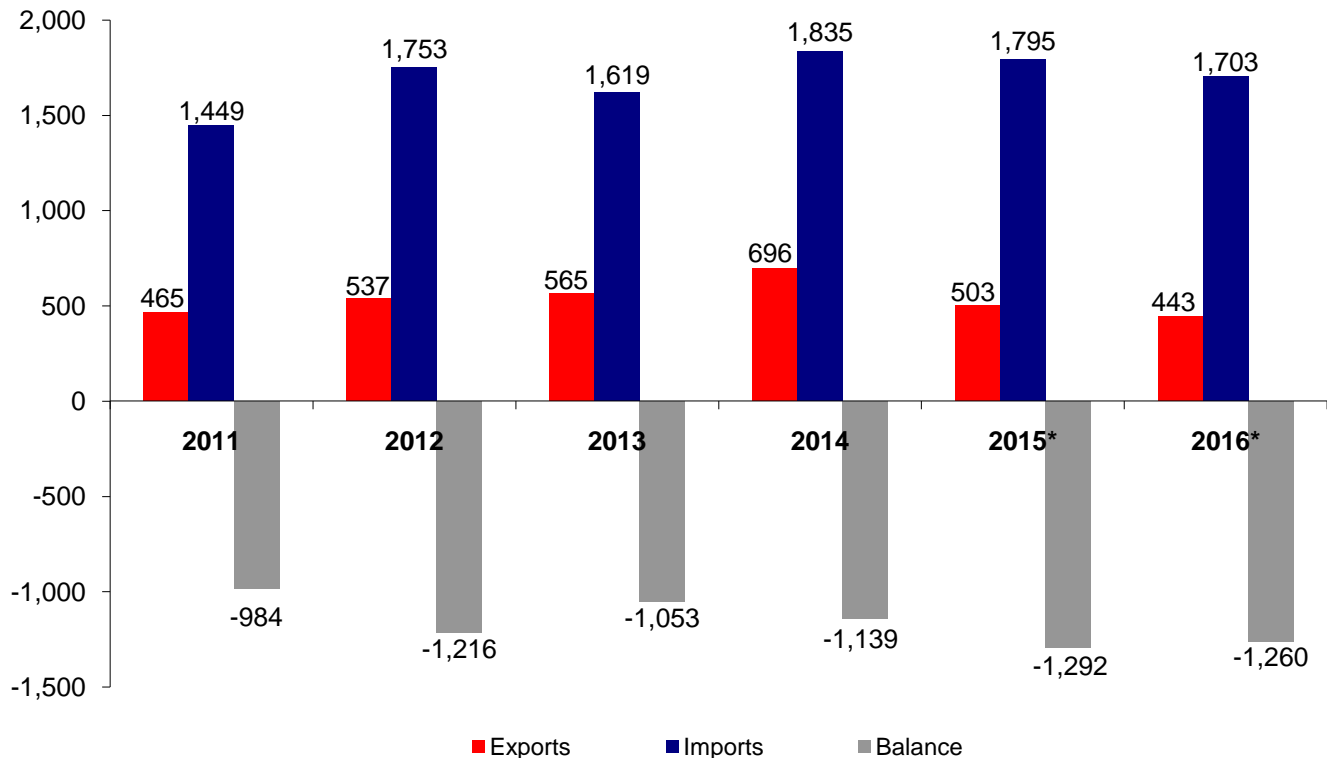
19.04.2016

External Trade of Georgia in January-March 2016 (Preliminary)

In January-March 2016 external merchandise trade (excluding non-organized trade) in Georgia amounted to USD 2145 million, 7 percent decreased year-on-year. The exports equaled USD 443 million (12 percent lower), while the imports stood at USD 1703 million (5 percent lower). The negative trade balance was USD 1260 million in January-March 2016 and its share in external trade turnover constituted 59 percent.

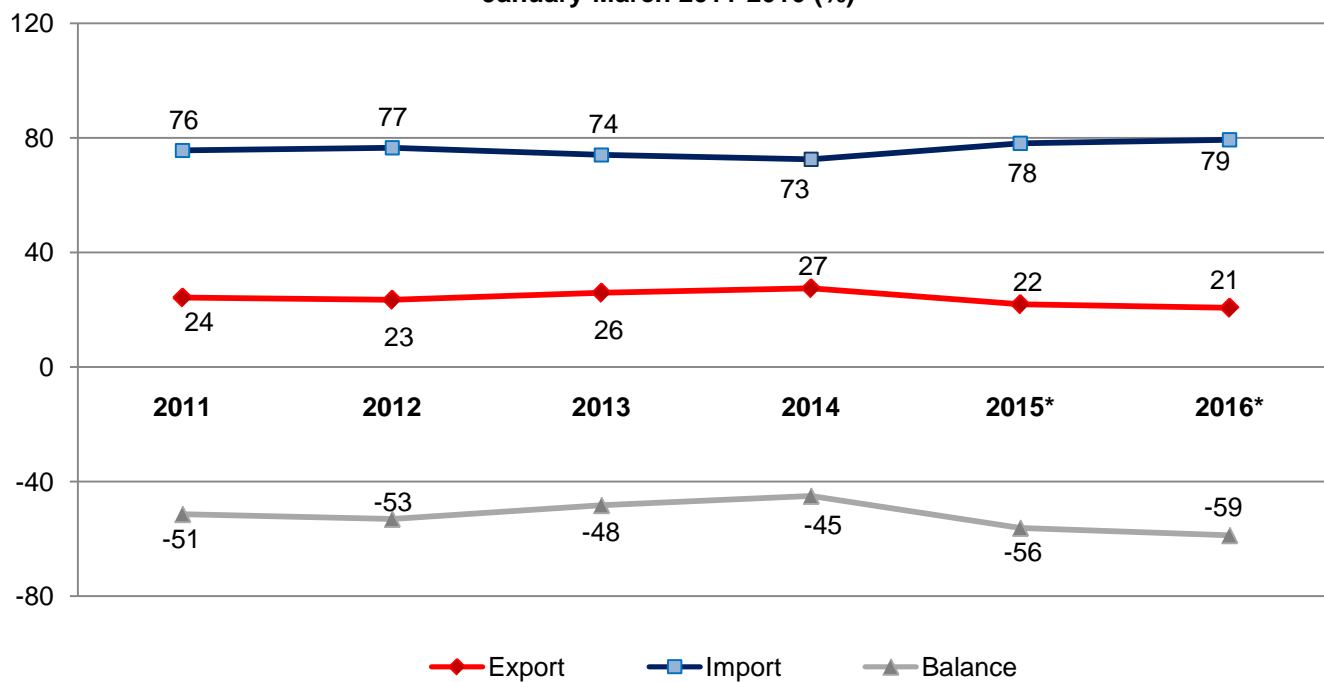
The charts below reflect basic trends of the external trade of Georgia for 2011-2016:

General data on external trade of Georgia in
January-March 2011-2016
(Million US Dollars)



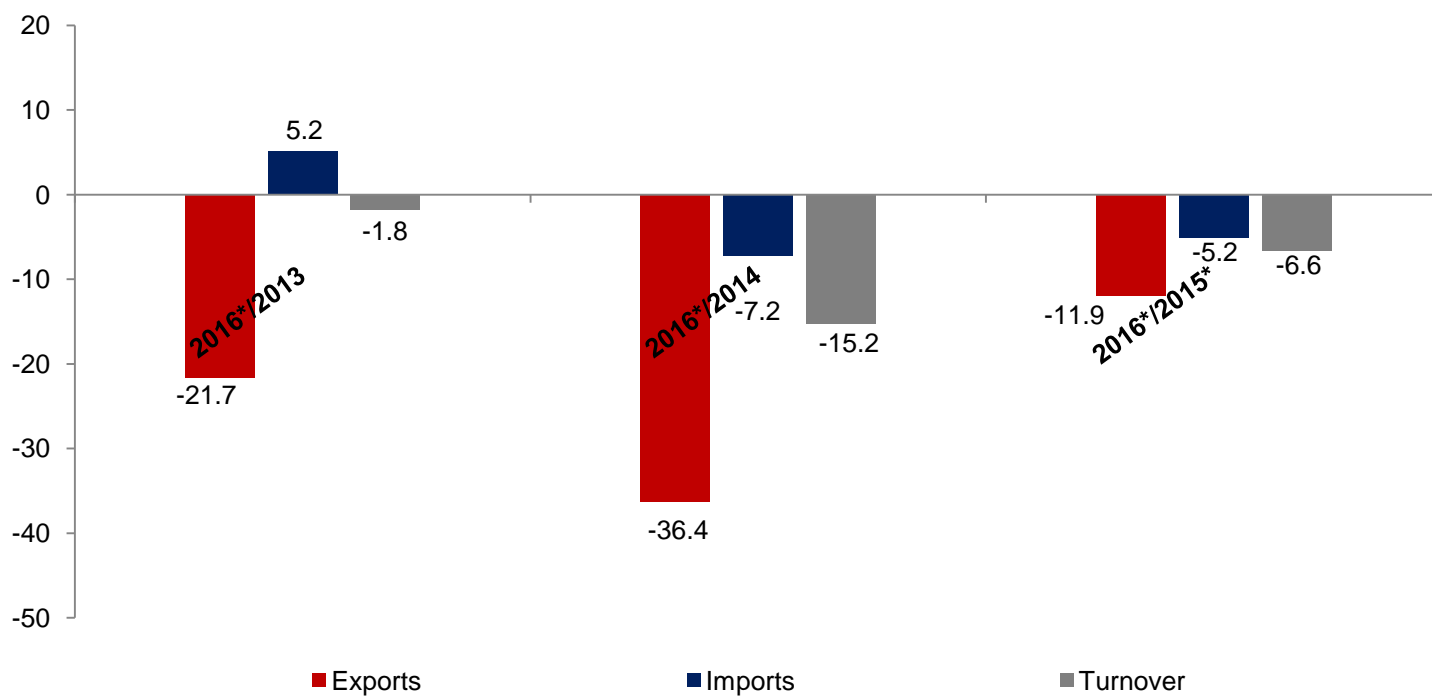
*Preliminary data.

**Share of external trade indicators in turnover
January-March 2011-2016 (%)**



*Preliminary data.

Percentage changes in January-March 2016 compared to the same period of the previous years (%)



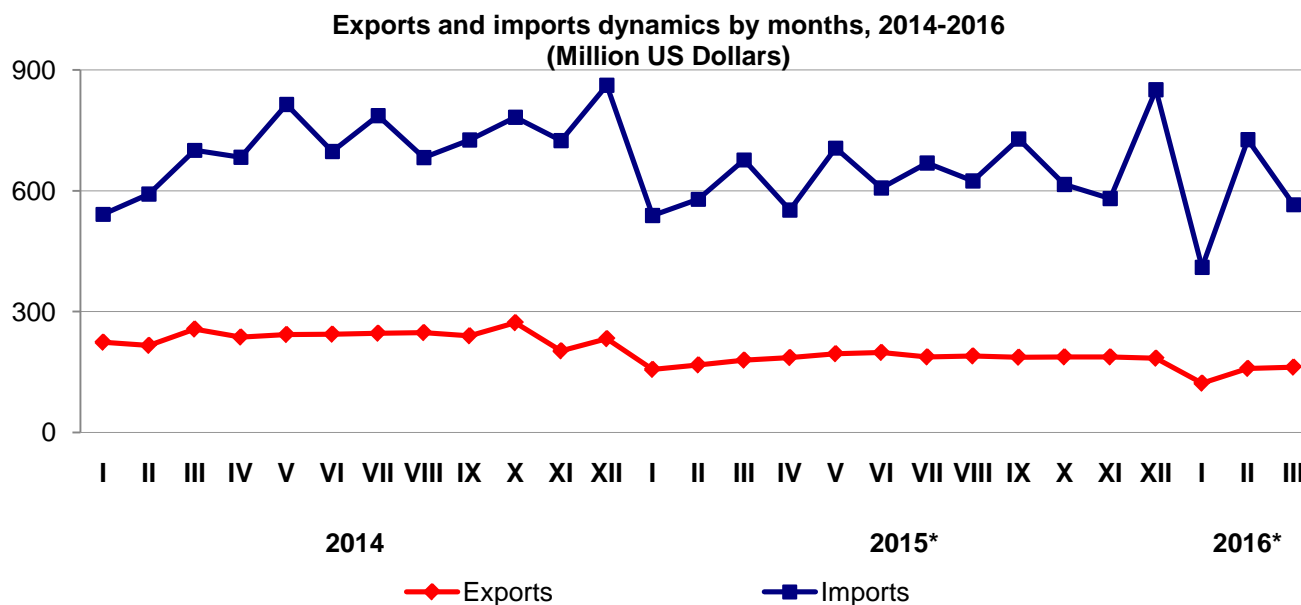
*Preliminary data.

The table below shows monthly data for 2015-2016 exports and imports in absolute indicators and their change (in percentage) compared to the corresponding month of the previous year.

Exports and imports of Georgia

		Exports		Imports	
		Thsd. US Dollars	Changes m-o-m (%)	Thsd. US Dollars	Changes m-o-m (%)
2015*	January	156 460.8	-30.0	538 496.5	-0.6
	February	167 235.5	-22.6	579 428.1	-2.1
	March	179 075.0	-30.1	677 065.6	-3.4
	April	185 982.8	-21.5	551 805.5	-19.2
	May	194 919.5	-19.6	706 613.9	-13.2
	June	198 597.3	-18.6	606 859.8	-13.0
	July	187 009.9	-24.0	668 548.5	-15.0
	August	189 444.2	-23.5	624 320.9	-8.5
	September	186 295.0	-22.3	728 514.9	0.3
	October	187 680.2	-31.1	615 783.1	-21.3
	November	187 074.3	-7.7	580 424.8	-19.9
	December	184 498.5	-20.8	851 011.8	-1.3
2016*	January	122 161.0	-21.9	409 886.4	-23.9
	February	158 749.4	-5.1	726 870.2	25.4
	March	161 900.1	-9.6	565 754.6	-16.4

*Preliminary data.



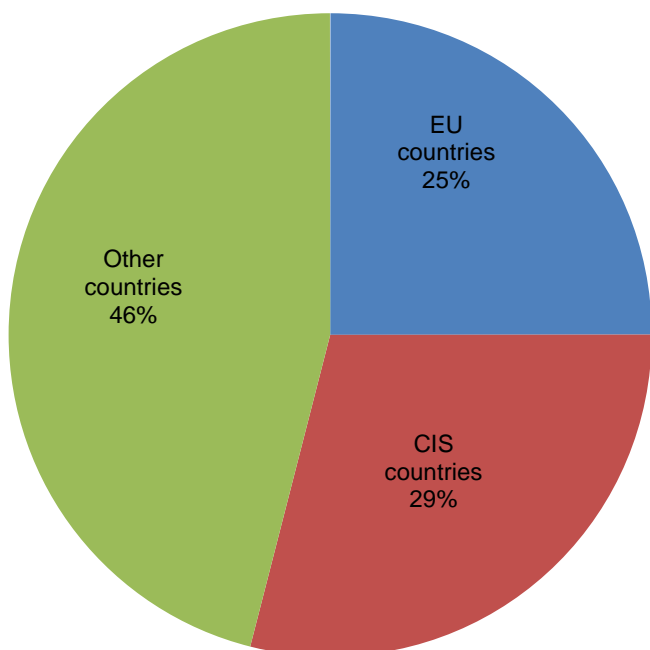
*Preliminary data.

In January-March 2016 the external trade turnover of Georgia with the EU countries amounted to USD 712 million, grew by 11 percent compared to the corresponding indicator of the previous year. Exports amounted to USD 111 million (35 percent lower), while imports amounted to USD 601 million (28 percent higher). The share of these countries in the external trade turnover of Georgia amounted to 33 percent, 25 percent in exports and 35 percent in imports (in January-March 2015 28, 34 and 26 percent correspondingly). 39 percent of the trade deficit came to the EU countries (23 percent in January-March 2015).

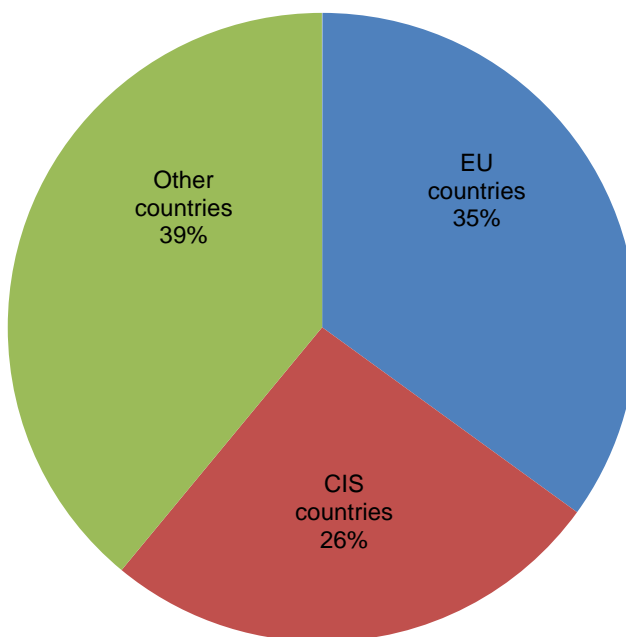
In January-March 2016 the external trade turnover of Georgia with the CIS countries totaled USD 574 million (lower by 15 percent compared to January-March 2015). Exports stood at USD 129 million (26 percent lower), while imports equaled USD 445 million (11 percent lower). The share of the CIS countries in the external trade turnover of Georgia constituted 27 percent, 29 percent in exports and 26 percent in imports (In January-March 2015 29, 35 and 28 percent, respectively). In January-March 2016, compared to the corresponding period of the previous year, CIS countries accounted for 25 percent of the overall trade deficit (25 percent in January-March 2015).

The diagrams below show the share of the exports and imports of Georgia by country groups.

**Georgian exports by country groups
January-March 2016***



**Georgian import by country groups
January-March 2016***



*Preliminary data.

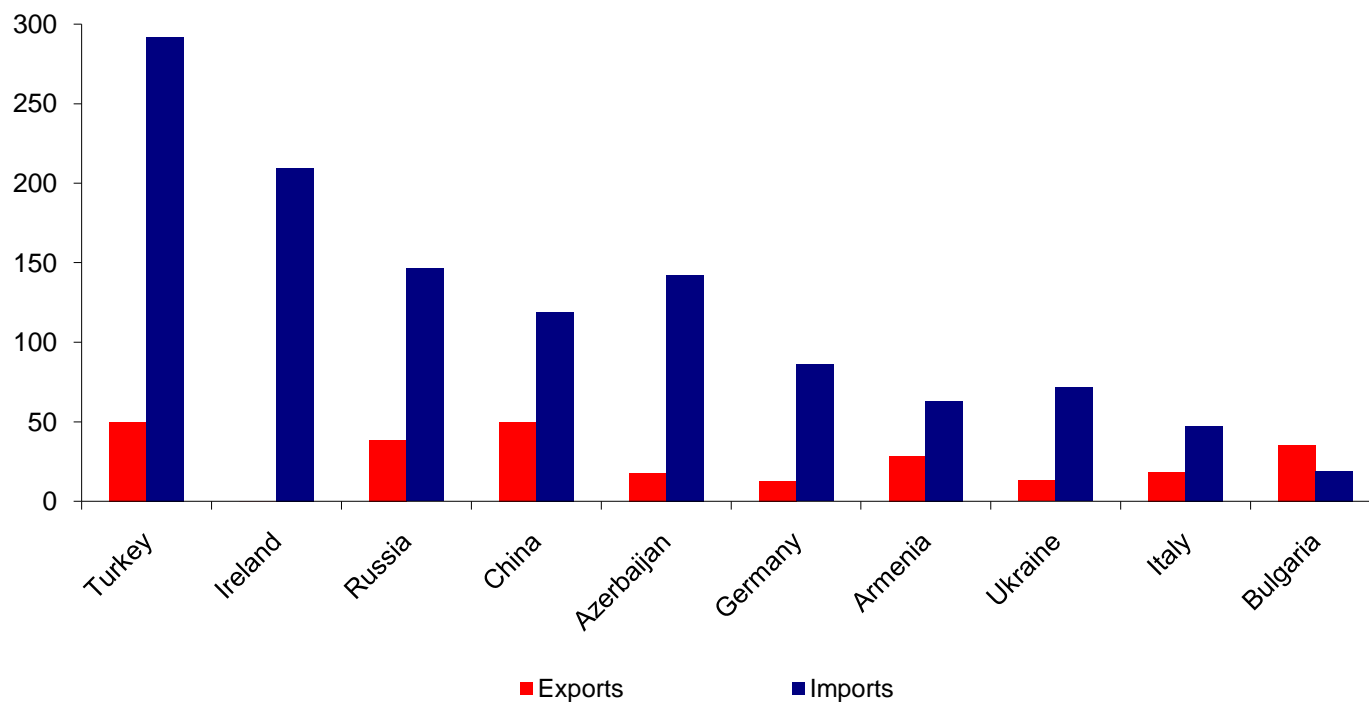
In January-March 2016 share of the top ten trading partners in the total external trade turnover of Georgia amounted to 68 percent. The top trading partners were Turkey (USD 342 million), Ireland (USD 210 million), Russia (USD 185 million) and China (USD 169 million).

Top trading partners by turnover in January-March 2016*

	Exports		Imports		Turnover	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total	442 810.5	100.0	1 702 511.2	100.0	2 145 321.7	100.0
of which:						
Turkey	49 999.8	11.3	291 828.2	17.1	341 828.0	15.9
Ireland	101.3	0.0	209 684.4	12.3	209 785.7	9.8
Russia	38 509.5	8.7	146 500.5	8.6	185 010.0	8.6
China	49 659.5	11.2	119 081.6	7.0	168 741.1	7.9
Azerbaijan	17 768.6	4.0	142 317.5	8.4	160 086.1	7.5
Germany	12 801.1	2.9	85 868.8	5.0	98 669.9	4.6
Armenia	28 484.5	6.4	63 095.0	3.7	91 579.5	4.3
Ukraine	13 160.7	3.0	71 607.2	4.2	84 767.9	4.0
Italy	18 436.7	4.2	47 312.5	2.8	65 749.3	3.1
Bulgaria	35 509.7	8.0	19 103.5	1.1	54 613.3	2.5
Other countries	178 379.0	40.3	506 112.0	29.7	684 491.0	31.9

*Preliminary data.

Top trading partners by turnover in January-March 2016*
(Million US Dollars)



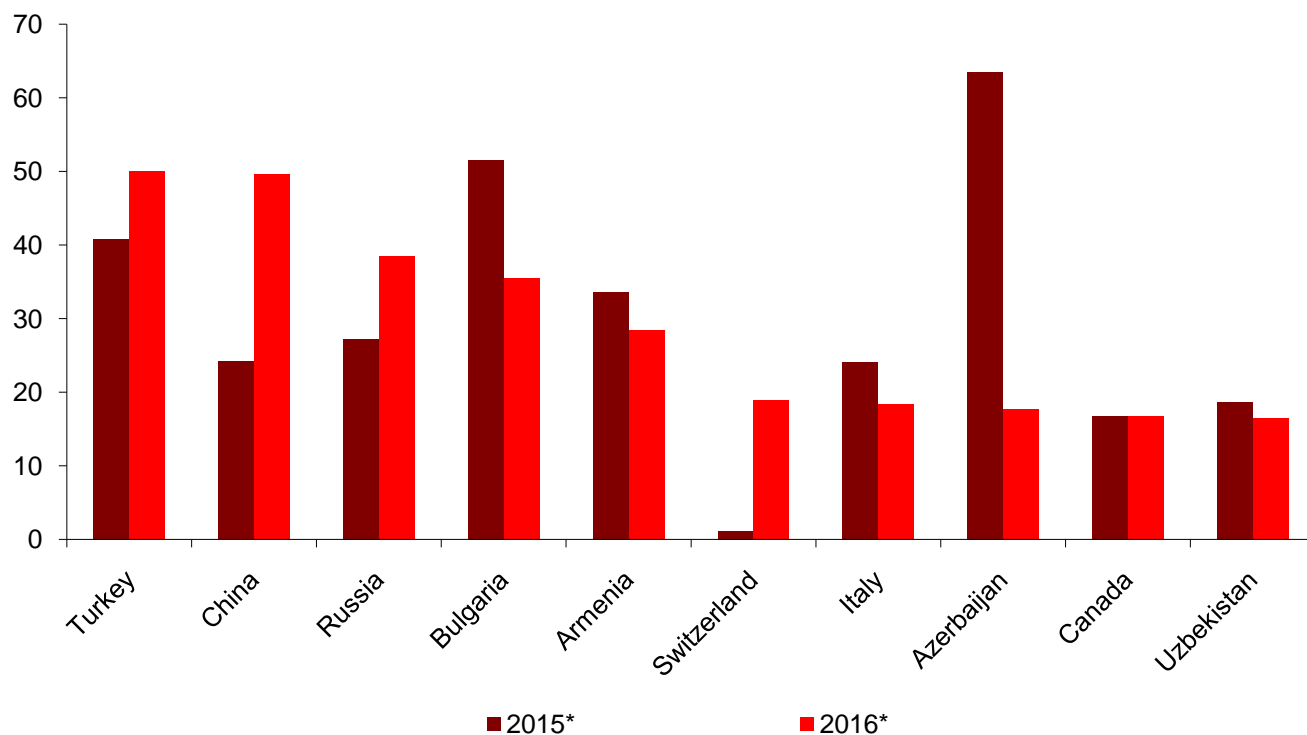
*Preliminary data.

Top trading partners by exports in January-March 2016

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	502 771.3	100.0	442 810.5	100.0
Of which:				
Turkey	40 783.0	8.1	49 999.8	11.3
China	24 188.2	4.8	49 659.5	11.2
Russia	27 208.4	5.4	38 509.5	8.7
Bulgaria	51 581.3	10.3	35 509.7	8.0
Armenia	33 617.5	6.7	28 484.5	6.4
Switzerland	1 098.2	0.2	18 906.0	4.3
Italy	24 114.2	4.8	18 436.7	4.2
Azerbaijan	63 487.9	12.6	17 768.6	4.0
Canada	16 775.1	3.3	16 781.7	3.8
Uzbekistan	18 710.7	3.7	16 532.7	3.7
Other countries	201 206.7	40.0	152 221.6	34.4

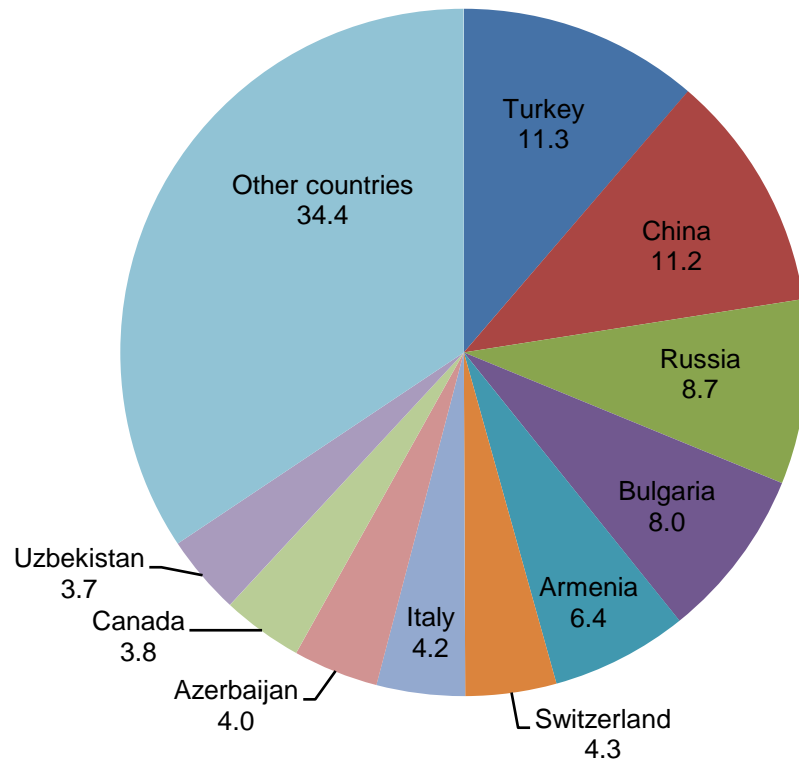
*Preliminary data.

Top trading partners by exports in January-March 2015-2016 (Million US Dollars)



*Preliminary data.

Share of the top trading partners in total exports in January-March 2016* (%)



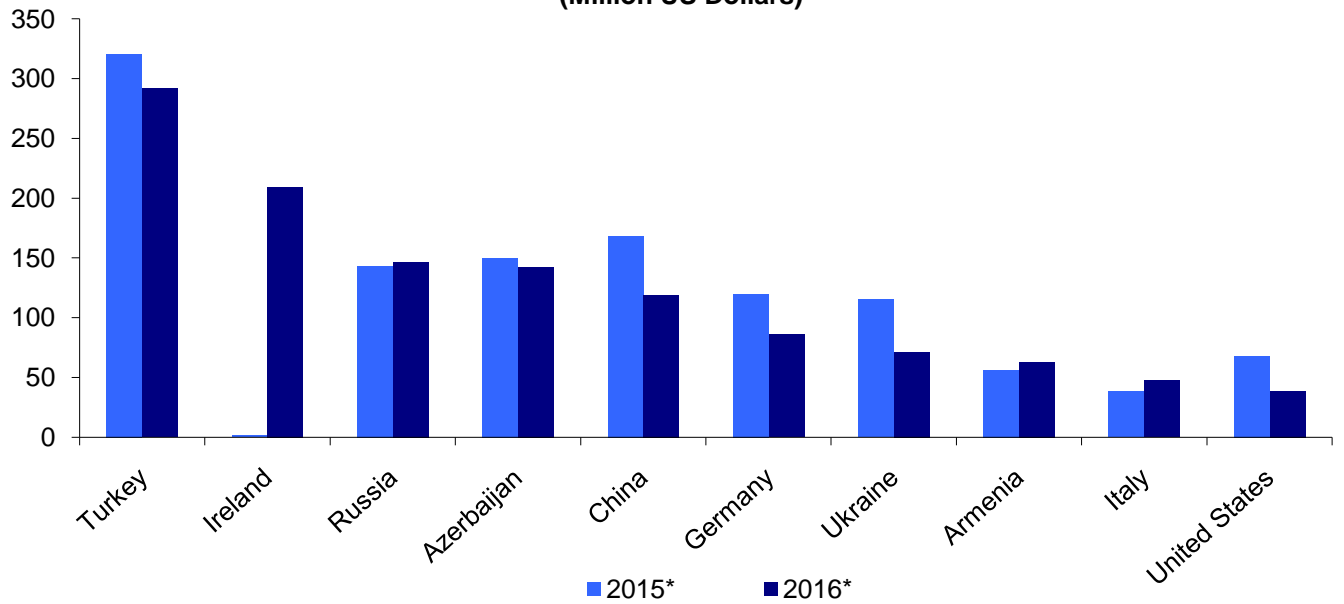
*Preliminary data.

Top trading partners by imports in January-March 2016

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	1 794 990.2	100.0	1 702 511.2	100.0
Of which:				
Turkey	320 769.4	17.9	291 828.2	17.1
Ireland	1 674.7	0.1	209 684.4	12.3
Russia	143 578.5	8.0	146 500.5	8.6
Azerbaijan	149 938.0	8.4	142 317.5	8.4
China	168 621.7	9.4	119 081.6	7.0
Germany	119 966.7	6.7	85 868.8	5.0
Ukraine	115 403.4	6.4	71 607.2	4.2
Armenia	56 554.5	3.2	63 095.0	3.7
Italy	38 387.1	2.1	47 312.5	2.8
United States	68 065.5	3.8	38 732.9	2.3
Other countries	612 030.6	34.1	486 482.7	28.6

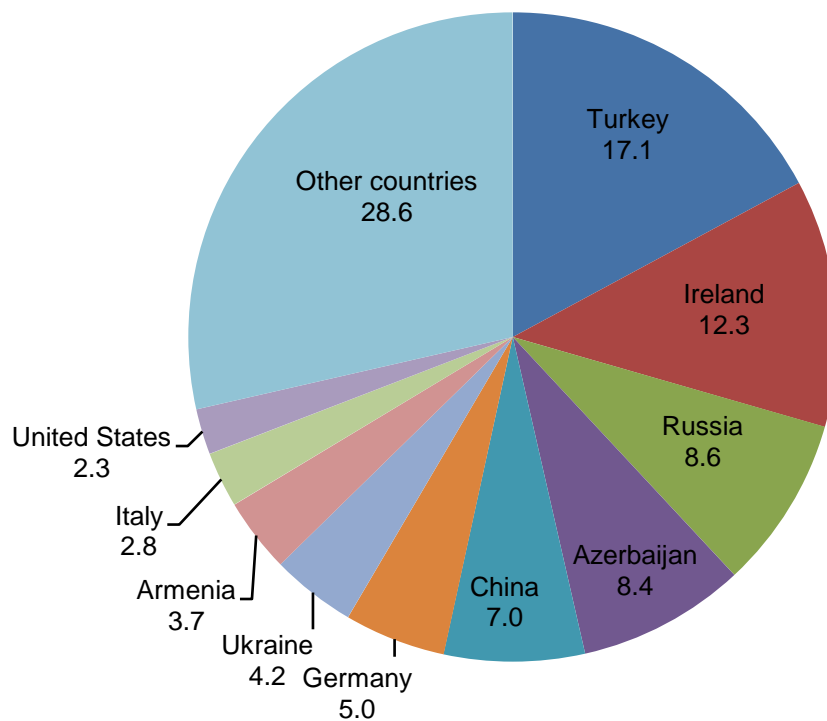
*Preliminary data.

**Top trading partners by imports in January-March 2015-2016
(Million US Dollars)**



*Preliminary data.

Share of the top trading partners in total imports in January-March 2016 (%)



*Preliminary data.

Major commodity groups by exports and imports

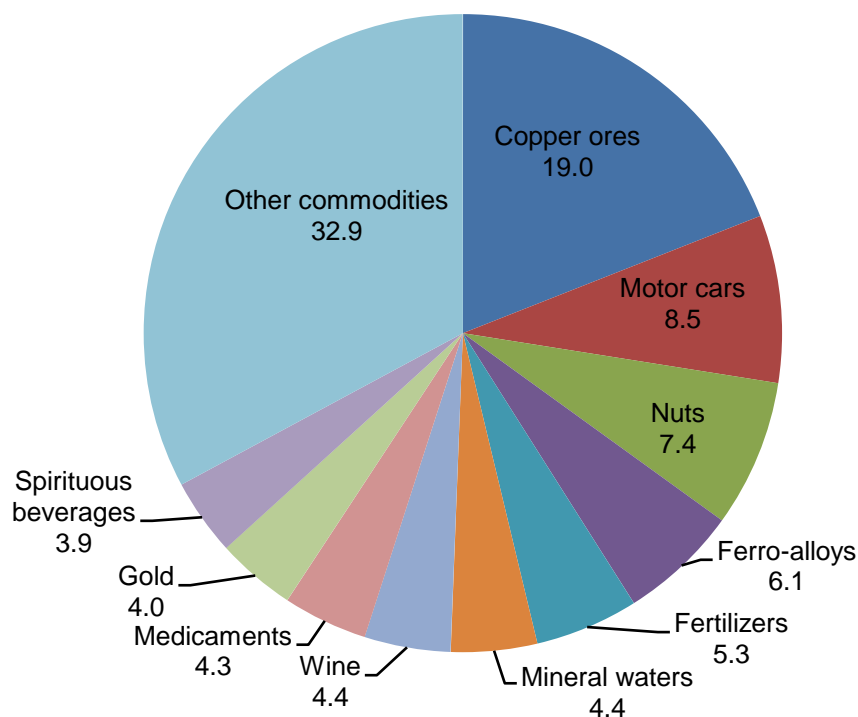
In January-March 2016 Copper ores and concentrates reclaimed the first place in the list of top export items, equaling USD 84 million, or 19 percent of total exports. Exports of Motor cars totaled USD 38 million and its share in the total exports amounted to 9 percent. Other nuts, fresh or dried occupied the third place. Exports of this commodity group stood at USD 33 million and 7 percent of the total exports.

Major commodity groups by exports

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	502 771.3	100.0	442 810.5	100
Of which:				
Copper ores and concentrates	61 126.5	12.2	84 186.7	19.0
Motor cars	57 709.4	11.5	37 612.1	8.5
Other nuts, fresh or dried	51 658.1	10.3	32 979.6	7.4
Ferro-alloys	48 243.5	9.6	26 796.1	6.1
Mineral or chemical fertilizers	24 042.7	4.8	23 259.5	5.3
Waters, natural or artificial mineral and aerated waters	22 621.9	4.5	19 312.1	4.4
Wine of fresh grapes	15 588.5	3.1	19 287.0	4.4
Medicaments	25 160.5	5.0	18 984.9	4.3
Gold unwrought or in semi-manufactured forms	12 686.2	2.5	17 758.5	4.0
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	9 817.7	2.0	17 160.3	3.9
Other commodities	174 116.3	34.6	145 473.7	32.9

*Preliminary data.

Share of major commodity groups by exports in January-March 2016* (%)



*Preliminary data.

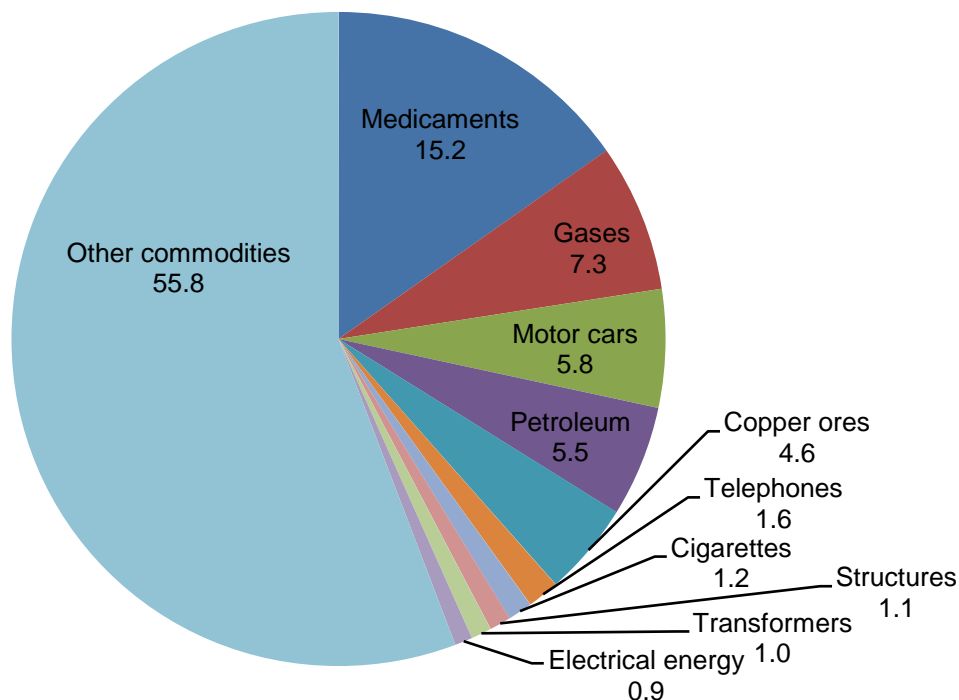
The top import commodity in January-March 2016 were Medicaments, imports of which amounted to USD 260 million and 15 percent of the total imports. Petroleum gases and other gaseous commodity group followed in the list with USD 124 million, or 7 percent of imports. Motor cars came third with USD 99 million (6 percent of imports).

Major commodity groups by imports

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	1 794 990.2	100.0	1 702 511.2	100.0
Of which:				
Medicaments	69 968.2	3.9	259 571.1	15.2
Petroleum gases and other gaseous	149 300.1	8.3	124 269.8	7.3
Motor cars	145 917.1	8.1	99 362.2	5.8
Petroleum and petroleum oils	129 655.4	7.2	93 212.0	5.5
Copper ores and concentrates	49 930.9	2.8	78 503.4	4.6
Telephones for cellular networks or for other wireless networks	36 668.1	2.0	26 779.0	1.6
Cigarettes	10 988.3	0.6	20 523.6	1.2
Structures and parts of structures of iron	16 443.3	0.9	18 134.2	1.1
Electrical transformers	9 458.2	0.5	17 181.4	1.0
Electrical energy	19 882.6	1.1	14 769.9	0.9
Other commodities	1 156 778.0	64.4	950 204.5	55.8

*Preliminary data.

Share of major commodity groups by imports in January-March 2016* (%)



*Preliminary data.

Top trading partners by turnover

TURKEY

Exports of major commodity groups to Turkey

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	40 783.0		49 999.8	
Of which:				
T-shirts knitted	8 960.7	268.6	11 360.3	397.9
Flours, meals and pellets, of meat or meat offal, of fish or of crustaceans	2 135.3	1 238.6	7 289.4	5 059.2
Mineral or chemical fertilizers	395.4	1 235.6	6 714.3	36 995.5
Fish, fresh or chilled	4 128.7	10 784.8	2 903.2	7 481.8
Bars and rods of iron	-	-	2 882.6	8 438.7
Other commodities	25 162.9		18 849.9	

*Preliminary data.

Imports of major commodity groups from Turkey

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	320 769.4		291 828.2	
Of which:				
Structures and parts of structures of iron or steel	10 259.8	4 846.3	11 956.6	6 266.8
Sanitary commodities	8 356.5	1 751.1	10 624.7	2 973.5
Tubes and pipes of iron or steel	9 301.9	11 711.4	10 290.7	15 773.4
Medicaments	21 931.1	246.1	9 166.4	144.7
Other made up articles, including dress patterns	8 730.8	317.4	8 083.2	310.3
Other commodities	262 189.4		241 706.7	

*Preliminary data.

IRELAND

Exports of major commodity groups to Ireland

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	36.7		101.3	
Of which:				
Manganese oxides	35.5	50.0	98.8	200.0
Other commodities	1.2		2.6	

*Preliminary data.

Imports of major commodity groups from Ireland

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	1 674.7		209 684.4	
Of which:				
Medicaments	12.9	0.0	208 136.2	2.6
Instruments and apparatus for measuring or checking the flow, level, pressure or other variables of liquids or gases	-	-	367.2	0.9
Mixtures of odoriferous substances and mixtures	428.6	11.0	318.8	9.8
Automatic data processing machines	148.4	0.3	311.8	0.4
Milk and cream, concentrated or containing added sugar	-	-	95	50
Other commodities	1 084.9		455.4	

*Preliminary data.

RUSSIA

Exports of major commodity groups to Russia

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	27 208.4		38 509.5	
Of which:				
Wine of fresh grapes	6 112.4	1 787.0	9 910.8	3 430.2
Waters, natural or artificial mineral and aerated waters	9 012.9	10 283.5	9 824.4	14 238.4
Ferro-alloys	3 959.7	4 061.3	4 485.1	6 640.5
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	1 410.4	242.6	3 177.5	599.5
Other nuts, fresh or dried	1 303.9	125.0	1 756.7	282.6
Other commodities	5 409.2		9 355.1	

*Preliminary data.

Imports of major commodity groups from Russia

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total imports	143 578.5		146 500.5	
Of which:				
Petroleum and petroleum oils	7 811.1	13 698.2	23 435.4	60 734.9
Electrical energy	15 274.3	...	13 587.2	...
Wheat	24 784.0	95 359.0	12 366.8	64 942.2
Petroleum gases and other gaseous	29 915.1	79 271.0	11 282.7	32 370.7
Cigarettes	2 994.3	131.5	8 067.3	545.7
Other commodities	62 799.6		77 761.1	

*Preliminary data.

CHINA

Exports of major commodity groups to China

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	24 188.2		49 659.5	
Of which:				
Copper ores and concentrates	19 180.2	13 265.1	46 280.0	35 915.0
Copper waste and scrap	3 640.8	773.2	2 000.0	530.4
Wine of fresh grapes	1 204.2	274.7	1 163.8	256.7
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	15.6	0.5	128.4	6.1
Beer	6.1	10.6	77.4	43.9
Other commodities	141.3		9.9	

*Preliminary data.

Imports of major commodity groups from China

	January-March 2015*		January-March 2016*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	168 621.7		119 081.6	
Of which:				
Electric motors and generators	181.7	23.0	3 795.8	381.3
Other furniture and parts thereof	4 235.1	2 014.4	3 625.5	2 374.0
Flat-rolled products of iron or non-alloy steel	4 478.5	5 137.5	3 566.9	5 843.5
Automatic data processing machines and units thereof	7 187.5	145.0	3 443.4	34.9
New pneumatic tyres, of rubber	3 262.8	1 169.3	3 238.5	1 353.9
Other commodities	149 276.2		101 411.4	

*Preliminary data.

External trade balance

	Number of countries	External trade balance Mil. US Dollars
Negative trade balance		
January-March 2015*	94	1361,5
January-March 2016*	82	1343,8
Positive trade balance		
January-March 2015*	27	69,3
January-March 2016*	35	84,1
Total		
January-March 2015*	121	1292,2
January-March 2016*	117	1259,7

*Preliminary data.

Georgian external trade by countries in January-March 2016*

(Thsd. US Dollars)

	Exports (FOB)	Imports (CIF)	Balance
External trade – Total	442 810.5	1 702 511.2	-1 259 700.6
Of which:			
EU countries	110 791.0	601 173.8	-490 382.8
Austria	68.5	14 691.4	-14 622.9
Belgium	1 380.4	14 512.2	-13 131.7
Bulgaria	35 509.7	19 103.5	16 406.2
Croatia	-	198.8	-198.8
Cyprus	352.9	613.2	-260.3
Czech Republic	3 576.3	10 997.5	-7 421.1
Denmark	201.9	2 790.1	-2 588.2
Estonia	501.6	1 326.4	-824.7
Finland	2.1	2 749.8	-2 747.7
France	3 426.7	20 852.8	-17 426.1
Germany	12 801.1	85 868.8	-73 067.7
Greece	4 278.1	9 742.7	/*--5 464.6
Hungary	83.2	6 024.5	-5 941.2
Ireland	101.3	209 684.4	-209 583.1
Italy	18 436.7	47 312.5	-28 875.8
Latvia	1 554.9	3 564.3	-2 009.4
Lithuania	5 432.0	7 250.5	-1 818.5
Luxembourg	-	285.9	-285.9
Malta	517.8	487.3	30.5
Netherlands	6 318.9	28 443.3	-22 124.4
Poland	1 829.5	19 030.5	-17 200.9
Portugal	38.4	5 752.4	-5 714.0
Romania	2 477.4	32 461.3	-29 983.9
Slovakia	1 876.8	3 020.5	-1 143.7
Slovenia	-	4 952.1	-4 952.1
Spain	8 459.7	18 483.9	-10 024.2
Sweden	0.4	1 181.6	-1 181.2
United Kingdom	1 564.5	29 791.9	-28 227.4
CIS countries	128 864.5	444 717.2	-315 852.7

	Exports (FOB)	Imports (CIF)	Balance
Armenia	28 484.5	63 095.0	-34 610.5
Azerbaijan	17 768.6	142 317.5	-124 548.9
Belarus	3 506.2	6 092.2	-2 586.0
Kazakhstan	6 366.3	4 073.5	2 292.7
Kyrgyzstan	1 275.3	479.1	796.2
Moldova	303.8	2 252.9	-1 949.1
Russia	38 509.5	146 500.5	-107 990.9
Tajikistan	395.1	-	395.1
Turkmenistan	2 561.8	6 033.4	-3 471.6
Ukraine	13 160.7	71 607.2	-58 446.5
Uzbekistan	16 532.7	2 265.9	14 266.8
Other countries	203 155.0	656 620.1	-453 465.1
Afghanistan	2.7	21.2	-18.6
Albania	-	14.2	-14.2
Angola	618.4	-	618.4
Argentina	-	334.6	-334.6
Australia	60.6	427.0	-366.4
Bahrain	52.2	-	52.2
Bangladesh	-	199.3	-199.3
Belize	-	48.3	-48.3
Bosnia and Herzegovina	-	37.2	-37.2
Brazil	-	34 400.0	-34 400.0
Cambodia	0.4	4.9	-4.5
Cameroon	-	0.1	-0.1
Canada	16 781.7	1 859.7	14 922.0
Chile	422.9	156.0	266.8
China	49 659.5	119 081.6	-69 422.0
Colombia	1 180.5	38.6	1 141.9
Costa Rica	-	68.2	-68.2
Cuba	-	6.4	-6.4
Ecuador	-	4 334.1	-4 334.1
Egypt	6 493.4	938.2	5 555.2
Faroe Islands	-	65.9	-65.9
Ghana	19.1	-	19.1
Gibraltar	468.4	-	468.4
Guatemala	143.7	-	143.7
Hong Kong, SAR of China	1 212.1	14 426.1	-13 214.0
Iceland	-	1 193.0	-1 193.0
India	4 559.7	18 043.5	-13 483.8
Indonesia	7.0	2 034.7	-2 027.7
Iran	5 996.1	14 602.7	-8 606.6
Iraq	4 415.4	322.2	4 093.1
Israel	1 108.3	2 936.5	-1 828.3
Jamaica	5.6	-	5.6
Japan	112.0	38 484.0	-38 372.0
Jordan	-	47.0	-47.0
Kenya	-	2.7	-2.7
Korea, Republic of	599.3	13 820.5	-13 221.2
Kuwait	52.0	1.6	50.4
Lebanon	90.1	38.6	51.5

	Exports (FOB)	Imports (CIF)	Balance
Liechtenstein	-	94.1	-94.1
Macedonia (FYR)	-	862.2	-862.2
Malawi	-	13.5	-13.5
Malaysia	15.3	1 529.6	-1 514.3
Martinique	28.8	-	28.8
Mexico	658.6	438.6	220.0
Monaco	15.8	1.3	14.5
Mongolia	169.4	-	169.4
Morocco	13.8	-	13.8
Nepal	-	9.9	-9.9
New Zealand	-	592.2	-592.2
Nigeria	0.4	14.3	-13.9
Norway	-	1 833.1	-1 833.1
Oman	-	0.4	-0.4
Pakistan	-	1 487.1	-1 487.1
Panama	736.4	34.8	701.7
Peru	781.5	-	781.5
Philippines	35.8	64.3	-28.5
Qatar	481.8	50.1	431.7
San Marino	-	128.6	-128.6
Saudi Arabia	7 196.9	387.2	6 809.7
Serbia and Montenegro	10.3	833.4	-823.0
Singapore	2 286.6	1 169.5	1 117.2
South Africa	97.3	4 036.3	-3 939.0
Sri Lanka	1.0	415.4	-414.4
Sudan	-	10.3	-10.3
Switzerland	18 906.0	7 806.0	11 100.0
Syrian	538.9	125.4	413.5
Taiwan, Province of China	176.3	1 782.8	-1 606.5
Tanzania,	185.3	12.7	172.7
Thailand	-	1 772.1	-1 772.1
Tunisia	380.4	-	380.4
Turkey	49 999.8	291 828.2	-241 828.3
Uganda	11.1	-	11.1
United Arab Emirates	11 848.9	25 555.9	-13 707.1
United States	14 215.6	38 732.9	-24 517.3
Uruguay	104.2	224.0	-119.9
Viet Nam	-	6 496.5	-6 496.5
Virgin Islands, British	-	289.0	-289.0
Zimbabwe	197.8	-	197.8

*Preliminary data.

Sources: LEPL Revenue Service of Ministry of Finance of Georgia;
LEPL Service Agency of Ministry of Internal Affairs of Georgia;
Georgian State Electric System, LTD;
Georgian Gas Transportation Company, LTD

Explanation of symbols:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions.
- ... Data are confidential

Notice:

1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
2. Data for 2011-2015 are updated by the data of Special Customs Declarations;
3. Information does not cover the data of Simplified Customs Declarations (Form №4);
4. According to the international methodology, there are some difference in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic, temporary, transit and analogous goods are excluded from the database of external merchandise trade statistics.