

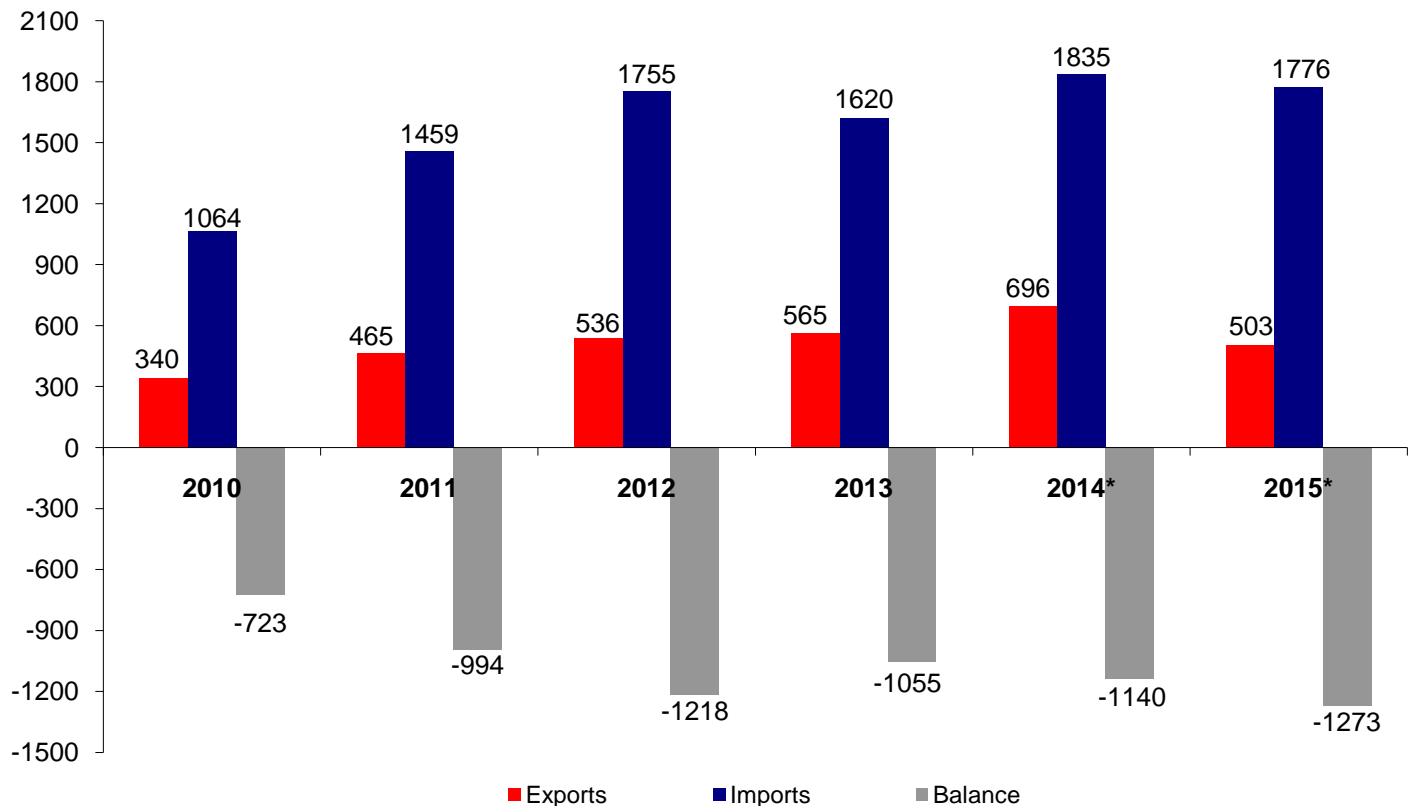
21.04.2015

External Trade of Georgia in January-March 2015 (Preliminary)

In January-March of 2015 external merchandise trade (excluding non-organized trade) in Georgia amounted to USD 2279 million, 10 percent decreased year-on-year. The exports equaled USD 503 million (28 percent lower), while the imports stood at USD 1776 million (3 percent lower). The negative trade balance was USD 1273 million in January-March 2015 and its share in external trade turnover constituted 56 percent.

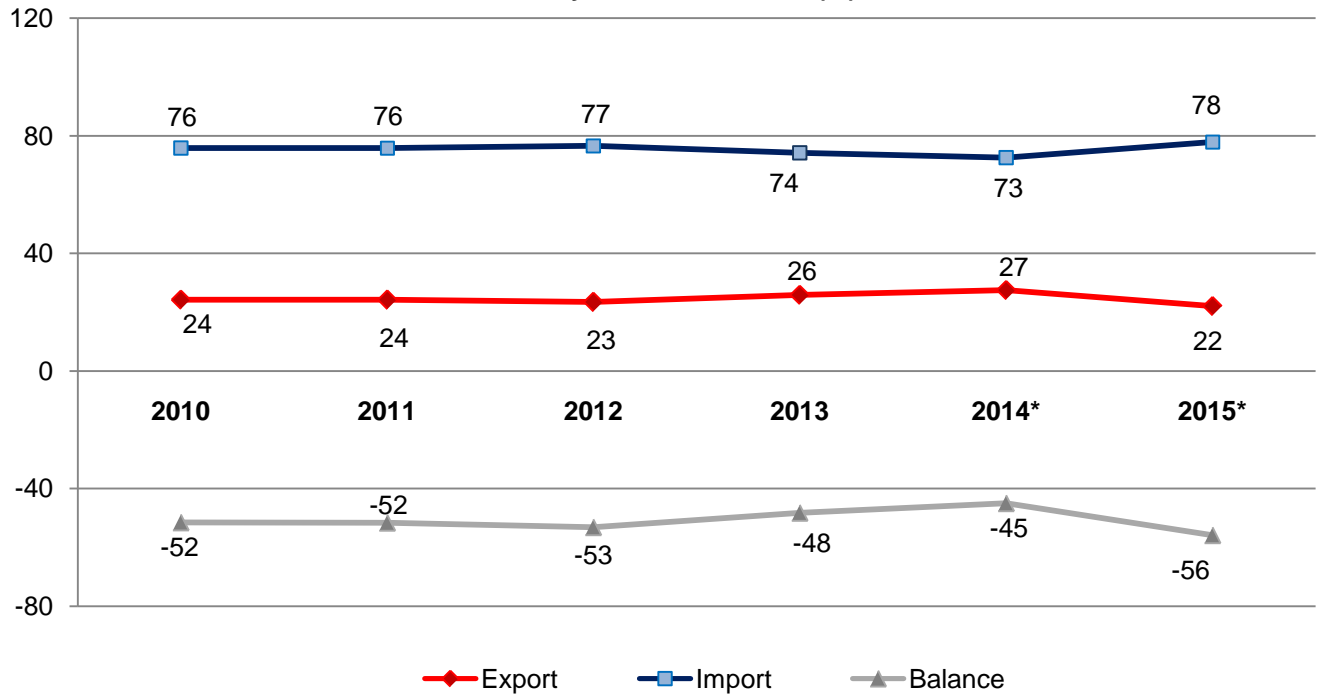
The charts below reflect basic trends of the external trade of Georgia for 2010-2015:

**General data on external trade of Georgia in
January-March 2010-2015
(Million US Dollars)**



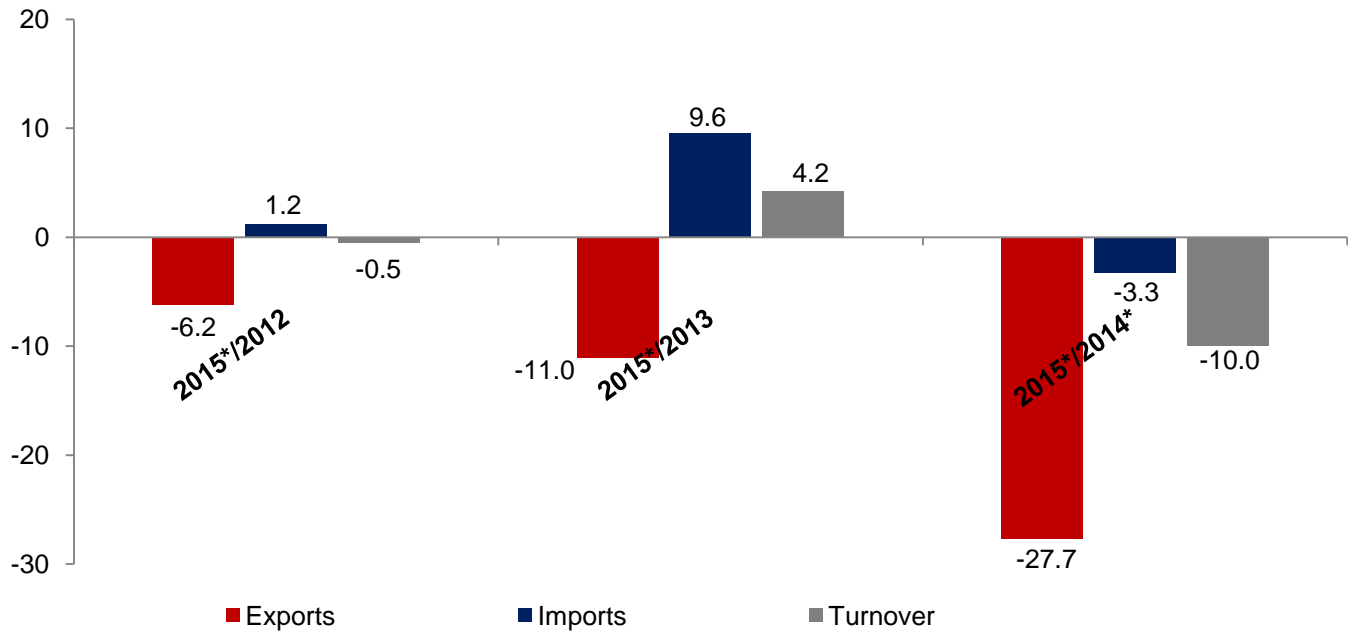
*Preliminary data.

**Share of external trade indicators in turnover
January-March 2010-2015 (%)**



*Preliminary data.

Percentage changes in January-March 2015 compared to the same period of the previous years (%)



*Preliminary data.

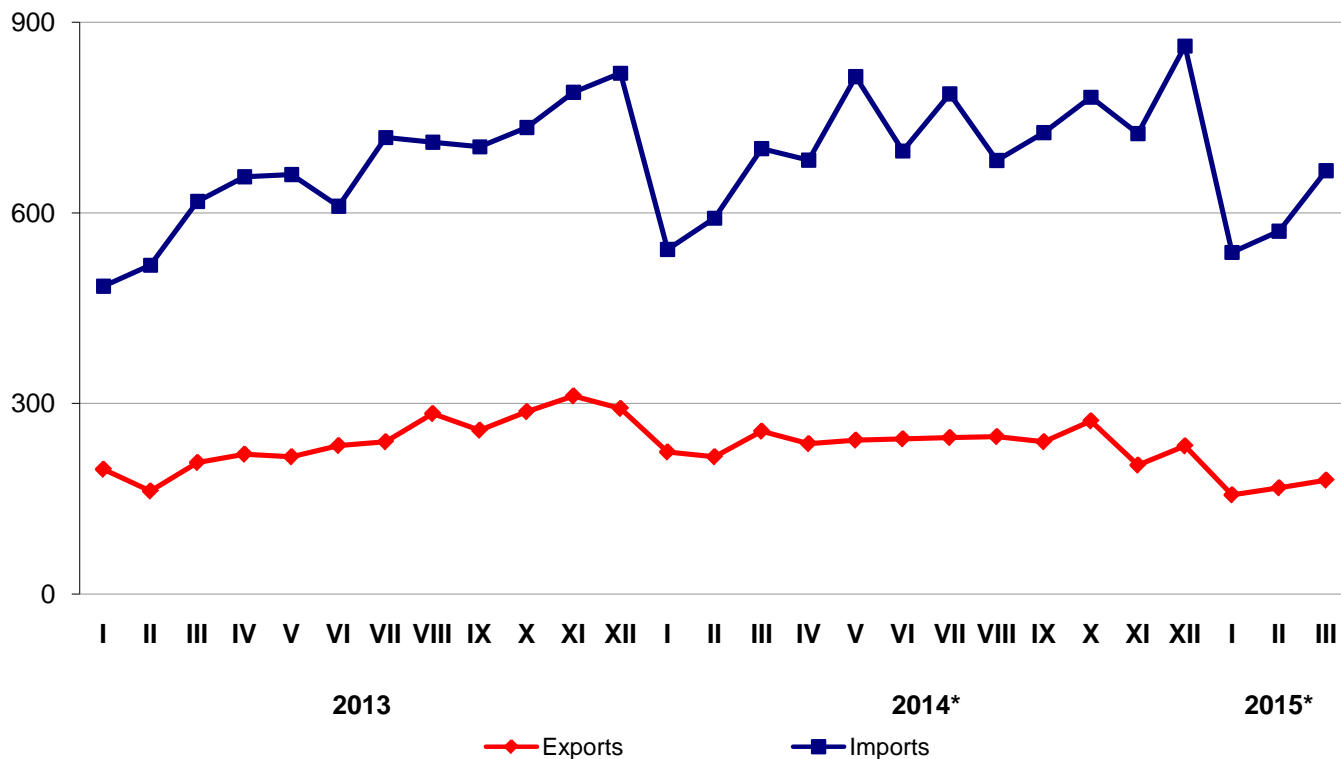
The table below shows monthly data for 2014-2015 exports and imports in absolute indicators and their changes (in percentage) compared to the corresponding month of the previous year.

Exports and imports of Georgia

		Exports		Imports	
		Thsd. US Dollars	Changes m-o-m (%)	Thsd. US Dollars	Changes m-o-m (%)
2014*	January	223 508,3	13,9	542 427,3	12,0
	February	216 056,4	33,3	591 950,4	14,3
	March	256 202,0	23,7	701 034,2	13,4
	April	236 606,2	7,4	682 943,0	4,0
	May	242 506,1	12,3	814 368,2	23,4
	June	244 083,5	4,5	697 796,0	14,3
	July	246 465,5	2,7	787 009,1	9,5
	August	247 769,8	-12,8	682 549,9	-4,0
	September	239 731,2	-7,0	726 341,0	3,1
	October	272 322,2	-5,1	782 290,9	6,6
	November	202 926,7	-34,9	724 680,1	-8,2
	December	233 013,0	-20,3	862 896,3	5,2
2015*	January	156 419,8	-30,0	538 050,7	-0,8
	February	167 210,9	-22,6	571 187,9	-3,5
	March	179 326,7	-30,0	666 311,9	-5,0

*Preliminary data.

Exports and imports dynamics by months, 2013-2015
(Million US Dollars)

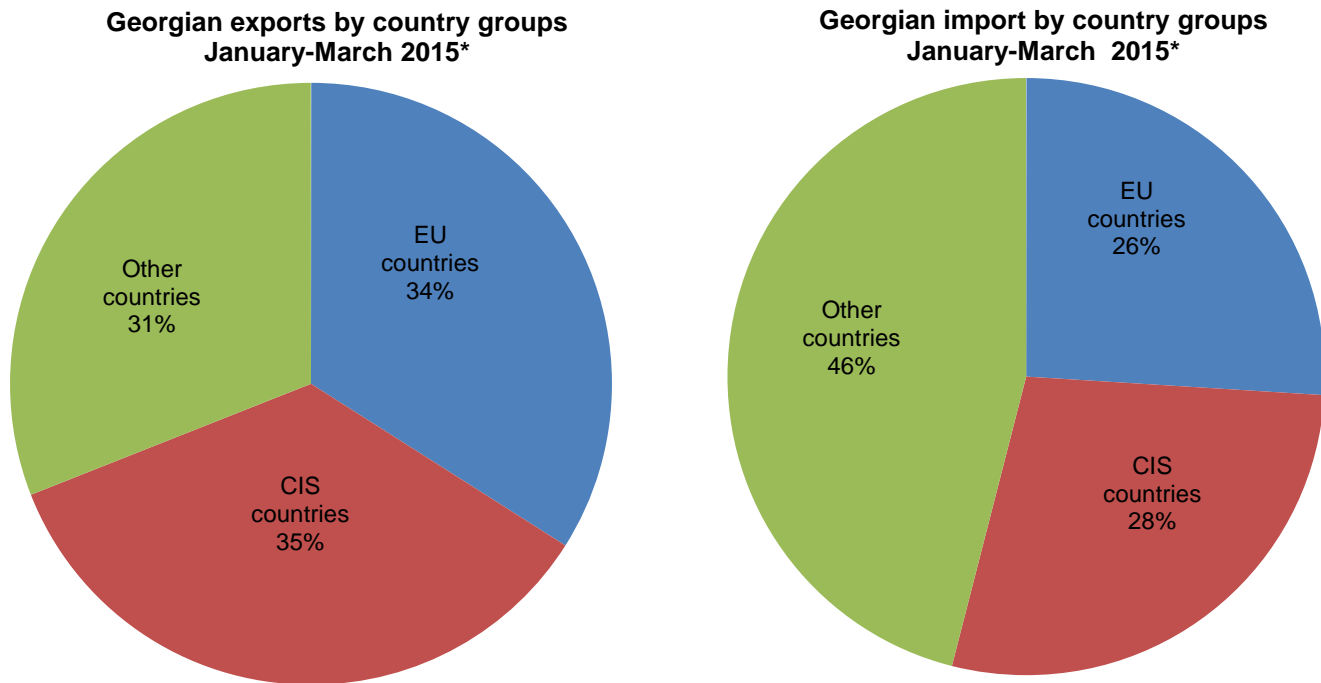


*Preliminary data.

In January-March 2015 the external trade of Georgia with the EU countries amounted to USD 637 million, up by 0.4 percent compared to the corresponding indicator of the previous year. Exports amounted to USD 170 million (21 percent higher), while import amounted to USD 467 million (5 percent lower). The share of these countries in the external trade of Georgia amounted to 28 percent, 34 percent in exports and 26 percent in imports (in January-March 2014 25, 20 and 27 percent correspondingly). 23 percent of the trade deficit came to the EU countries (31 percent in January-March 2014).

In January-March 2015 the external trade of Georgia with the CIS countries totaled USD 675 million (lower by 25 percent compared to January-March 2014). Exports stood at USD 175 million (55 percent lower), while imports equaled USD 500 million (2 percent lower). The share of the CIS countries in the external trade of Georgia constituted 30 percent, 35 percent in exports and 28 percent in imports (In January-March 2014 36, 56 and 28 percent, respectively). In January-March 2015, compared to the corresponding period of the previous year, CIS countries accounted for 26 percent of the overall trade deficit (10 percent in January-March 2014).

The diagrams below show the share of the exports and imports of Georgia.



*Preliminary data.

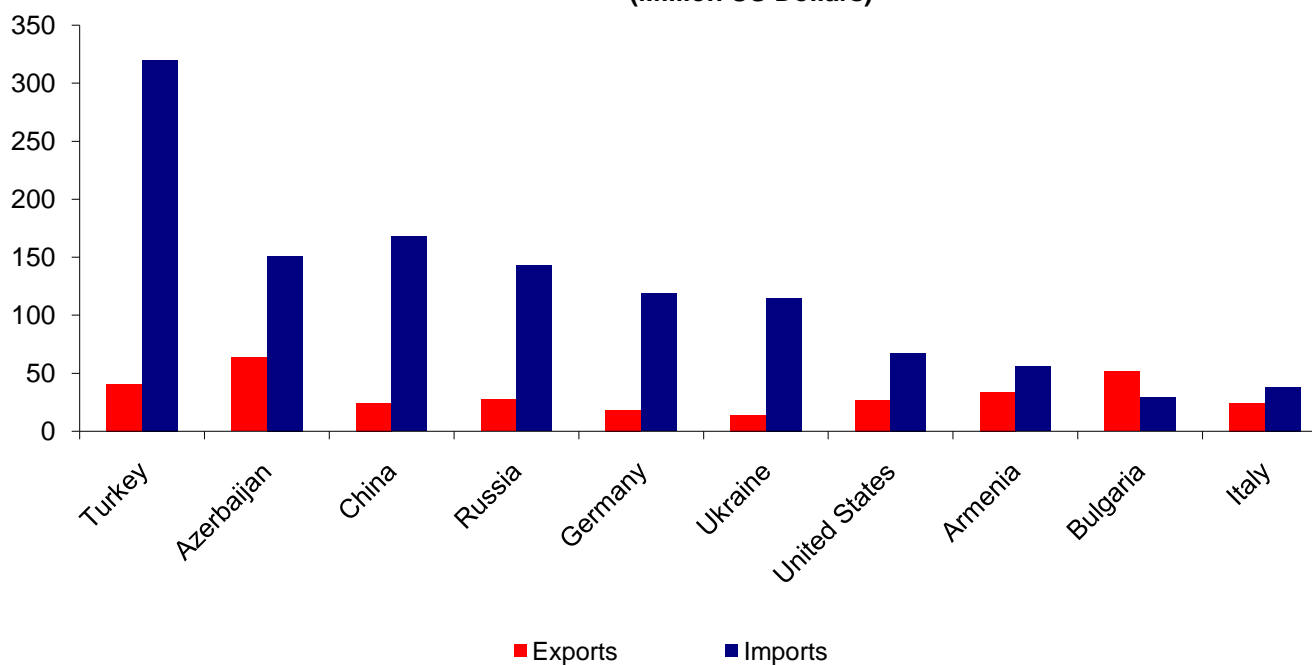
In January-March 2015 share of the top ten trading partners in the total external trade turnover of Georgia amounted to 67 percent. The top trading partners were Turkey (USD 361 million), Azerbaijan (USD 214 million) and China (USD 192 million).

Top trading partners by turnover in January-March 2015*

	Exports		Imports		Turnover	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total	502 957,3	100,0	1 775 550,5	100,0	2 278 507,8	100,0
of which:						
Turkey	40 778,6	8,1	320 220,2	18,0	360 998,7	15,8
Azerbaijan	63 487,9	12,6	150 722,3	8,5	214 210,2	9,4
China	24 188,2	4,8	167 985,3	9,5	192 173,5	8,4
Russia	27 208,4	5,4	142 891,3	8,0	170 099,7	7,5
Germany	18 533,9	3,7	118 757,9	6,7	137 291,8	6,0
Ukraine	13 934,9	2,8	114 995,4	6,5	128 930,3	5,7
United States	26 667,3	5,3	67 310,8	3,8	93 978,1	4,1
Armenia	33 621,9	6,7	55 636,1	3,1	89 258,0	3,9
Bulgaria	51 581,3	10,3	29 174,1	1,6	80 755,4	3,5
Italy	24 385,8	4,8	38 109,6	2,1	62 495,3	2,7
Other countries	178 569,1	35,5	569 747,6	32,1	748 316,6	32,8

*Preliminary data.

Top trading partners by turnover in January-March 2015*
(Million US Dollars)



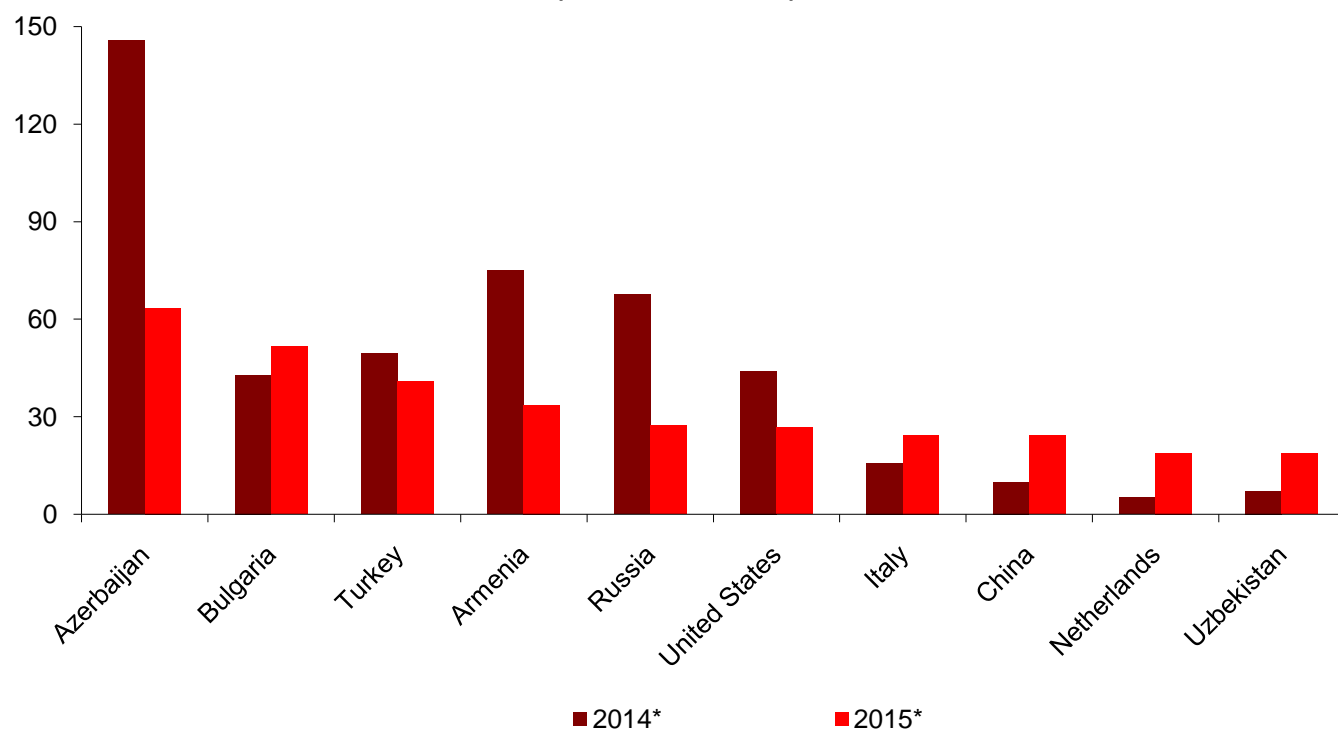
*Preliminary data.

Top trading partners by exports in January-March 2015

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	695 766,7	100,0	502 957,3	100,0
Of which:				
Azerbaijan	145 675,5	20,9	63 487,9	12,6
Bulgaria	42 907,3	6,2	51 581,3	10,3
Turkey	49 431,5	7,1	40 778,6	8,1
Armenia	74 945,7	10,8	33 621,9	6,7
Russia	67 543,1	9,7	27 208,4	5,4
United States	43 938,2	6,3	26 667,3	5,3
Italy	15 693,6	2,3	24 385,8	4,8
China	9 897,0	1,4	24 188,2	4,8
Netherlands	5 213,5	0,7	18 767,0	3,7
Uzbekistan	7 137,9	1,0	18 710,7	3,7
Other countries	233 383,3	33,5	173 560,2	34,5

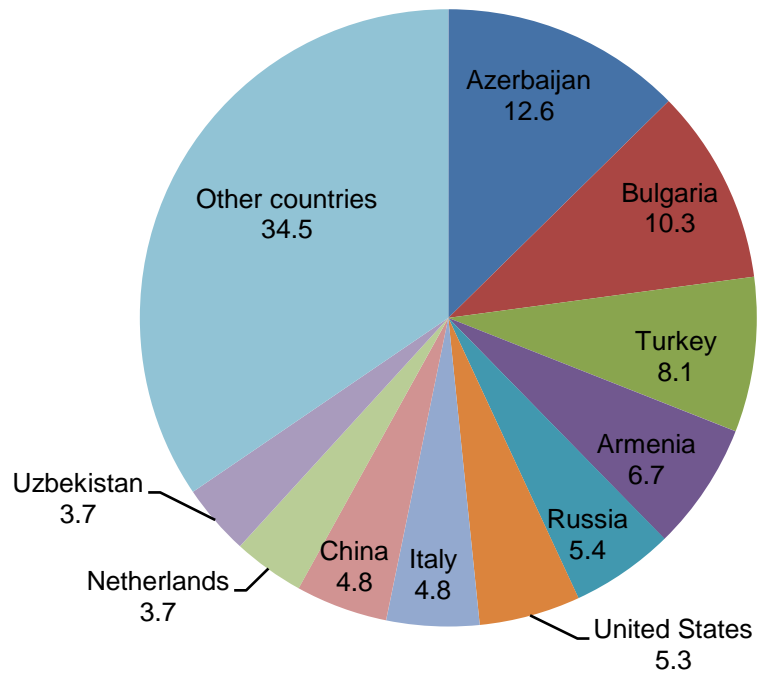
*Preliminary data.

Top trading partners by exports in January-March 2014-2015 (Million US Dollars)



*Preliminary data.

Share of the top trading partners in total exports in January-March 2015* (%)



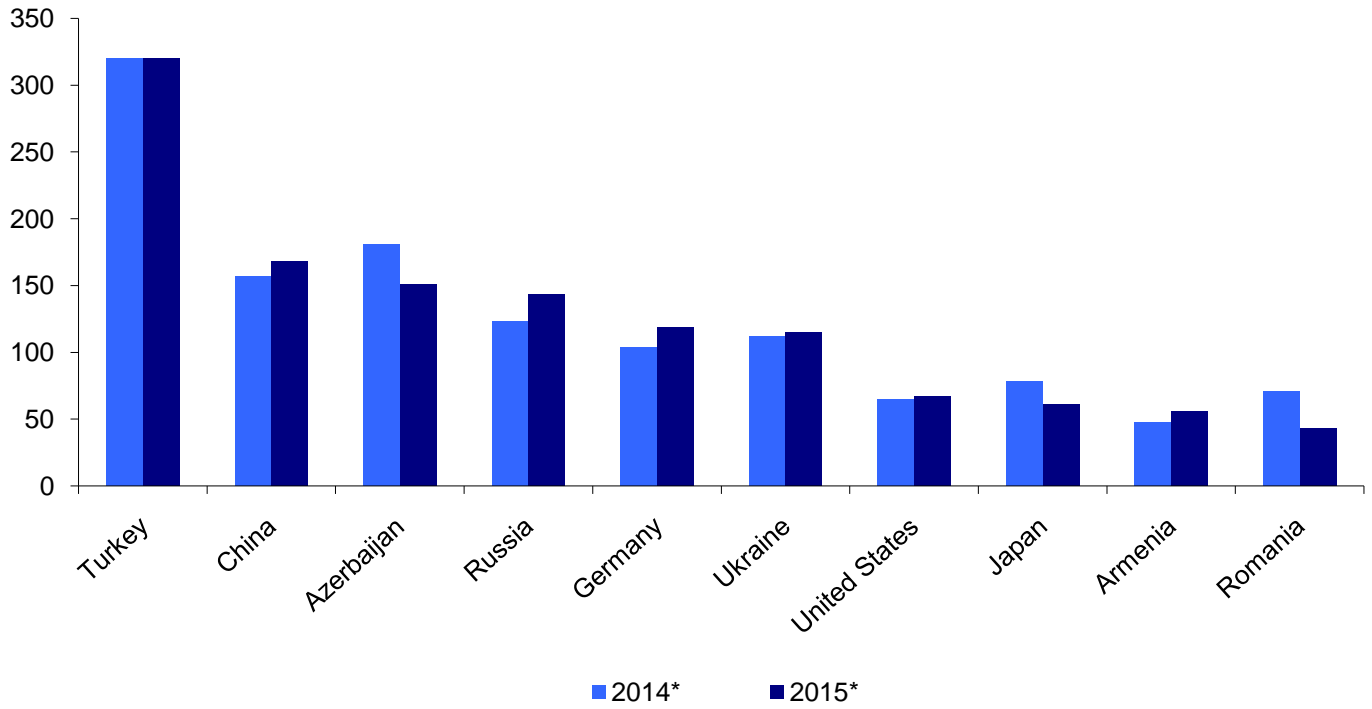
*Preliminary data

Top trading partners by imports in January-March 2015

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	1 835 411,9	100,0	1 775 550,5	100,0
Of which:				
Turkey	319 982,0	17,4	320 220,2	18,0
China	156 643,8	8,5	167 985,3	9,5
Azerbaijan	180 659,9	9,8	150 722,3	8,5
Russia	122 756,1	6,7	142 891,3	8,0
Germany	103 955,8	5,7	118 757,9	6,7
Ukraine	111 718,4	6,1	114 995,4	6,5
United States	64 786,8	3,5	67 310,8	3,8
Japan	77 964,1	4,2	60 998,5	3,4
Armenia	47 460,5	2,6	55 636,1	3,1
Romania	70 666,8	3,9	42 970,5	2,4
Other countries	578 817,6	31,5	533 062,2	30,0

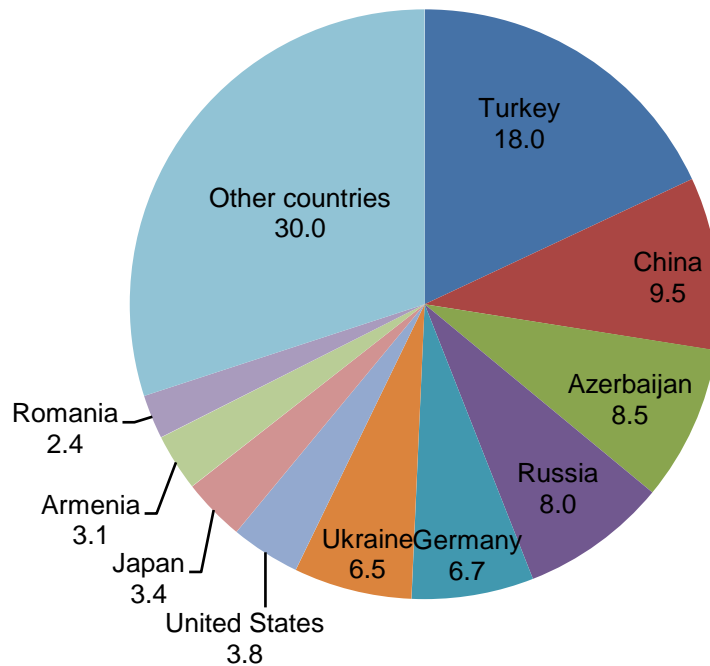
*Preliminary data.

**Top trading partners by imports in January-March 2014-2015
(Million US Dollars)**



*Preliminary data.

**Share of the top trading partners in total imports in January-March 2015*
(%)**



*Preliminary data.

Major commodity groups by exports and imports

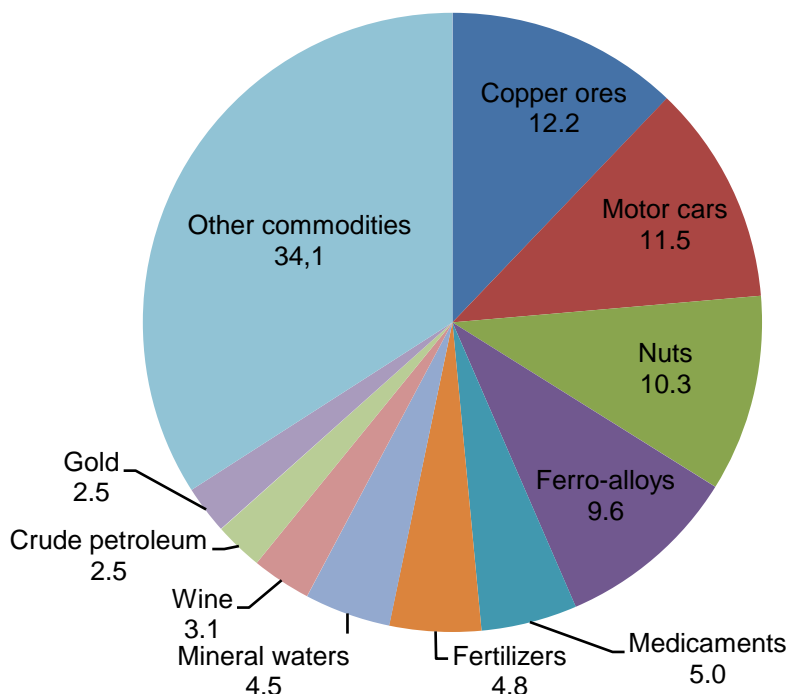
In January-March 2015 Copper ores and concentrates reclaimed the first place in the list of top export items, equaling USD 61 million, or 12 percent of total exports. Exports of Motor cars totaled USD 58 million, and its share in the total exports amounted to 12 percent. Other nuts, fresh or dried occupied the third place. Exports of this commodity group stood at USD 52 million and 10 percent of the total exports.

Major commodity groups by exports

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	695 766,7	100,0	502 957,3	100,0
Of which:				
Copper ores and concentrates	51 229,0	7,4	61 126,5	12,2
Motor cars	152 012,2	21,8	57 706,8	11,5
Other nuts, fresh or dried	21 640,7	3,1	51 658,1	10,3
Ferro-alloys	69 892,5	10,0	48 243,5	9,6
Medicaments	13 671,3	2,0	25 160,5	5,0
Mineral or chemical fertilizers	45 659,2	6,6	24 042,7	4,8
Waters, natural or artificial mineral and aerated waters	34 415,0	4,9	22 621,9	4,5
Wine of fresh grapes	47 473,0	6,8	15 588,5	3,1
Crude petroleum and petroleum oils	6 871,8	1,0	12 740,3	2,5
Gold unwrought or in semi-manufactured forms	8 187,9	1,2	12 686,2	2,5
Other commodities	244 714,1	35,2	171 382,2	34,1

*Preliminary data.

Share of major commodity groups by exports in January-March 2015* (%)



*Preliminary data.

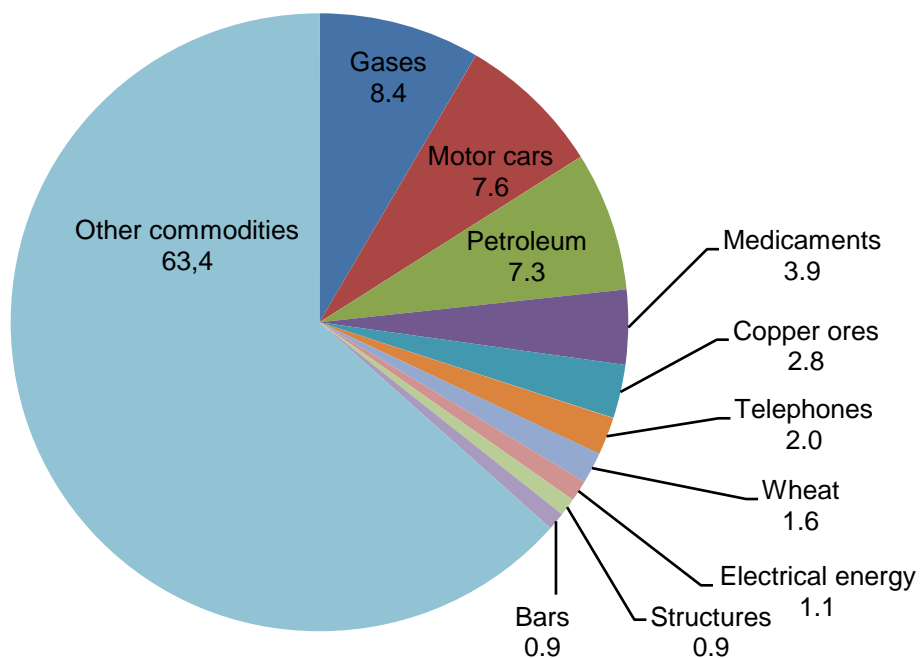
The top import commodity in January-March 2015 was Petroleum gases and other gaseous, imports of which amounted to USD 150 million and 8 percent of the total imports. Motor cars commodity group followed in the list with USD 135 million, or 8 percent of imports. Petroleum and petroleum oils came third with USD 129 million (7 percent of imports).

Major commodity groups by imports

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	1 835 411,9	100,0	1 775 550,5	100,0
Of which:				
Petroleum gases and other gaseous	135 016,0	7,4	149 874,0	8,4
Motor cars	149 743,8	8,2	134 532,5	7,6
Petroleum and petroleum oils	189 709,3	10,3	129 437,0	7,3
Medicaments	63 246,2	3,4	69 227,9	3,9
Copper ores and concentrates	35 335,1	1,9	49 930,9	2,8
Telephones for cellular networks or for other wireless networks	36 016,5	2,0	35 028,2	2,0
Wheat	28 753,1	1,6	29 075,1	1,6
Electrical energy	15 532,7	0,8	19 620,5	1,1
Structures and parts of structures of iron or steel	19 603,9	1,1	16 443,3	0,9
Bars and rods of iron	10 610,6	0,6	16 349,9	0,9
Other commodities	1 151 844,9	62,8	1 126 031,3	63,4

*Preliminary data.

Share of major commodity groups by imports in January-March 2015* (%)



*Preliminary data.

Top trading partners by turnover

TURKEY

Exports of major commodity groups to Turkey

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	49 431,5		40 778,6	
Of which:				
T-shirts knitted	6 638,6	185,4	8 960,7	268,6
Fish, fresh or chilled	1 425,9	3 540,7	4 128,7	10 784,8
Semi-finished products of iron or non-alloy steel	10 383,1	21 748,8	3 111,3	8 113,5
Other nuts, fresh or dried	124,0	20,0	2 915,4	221,3
Men's suits and ensembles	1 779,0	55,3	2 162,1	57,5
Other commodities	29 080,9		19 500,5	

*Preliminary data.

Imports of major commodity groups from Turkey

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	319 982,0		320 220,2	
Of which:				
Medicaments	8 688,6	115,4	21 931,1	246,1
Structures and parts of structures of iron or steel	6 234,7	2 509,0	10 259,8	4 846,3
Tubes and pipes of iron	6 035,1	2 583,4	9 666,6	4 341,3
Other tubes, pipes and hollow profiles, of iron or steel	8 269,8	9 948,8	9 301,9	11 711,4
Other made up articles, including dress patterns	7 886,1	239,6	8 730,8	317,4
Other commodities	282 867,8		260 330,1	

*Preliminary data.

AZERBAIJAN

Exports of major commodity groups to Azerbaijan

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	145 675,5		63 487,9	
Of which:				
Motor cars (units)	79 856,1	9 512	24 849,8	1 356
Bars and rods of iron	15 474,5	24 857,1	4 768,3	8 246,6
Medicaments	3 359,0	77,4	4 507,3	430,5
Live bovine animals	8 931,2	3 448,2	3 267,7	1 570,6
Tubes, pipes and hollow profiles	352,7	403,6	1 806,1	2 180,0
Other commodities	37 702,1		24 288,6	

*Preliminary data.

Imports of major commodity groups from Azerbaijan

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	180 659,9		150 722,3	
Of which:				
Petroleum gases and other gaseous	115 165,3	522 820,7	101 929,5	480 568,9
Petroleum and petroleum oils	46 519,1	51 141,0	28 290,0	56 836,0
Electrical energy	1 667,7	30 321	4 403,3	65 544
Boards, panels and other bases for electrical apparatus	4,6	0,7	3 111,0	13,6
Gypsum; anhydrite; plasters	4 351,9	25 350,0	2 351,1	16 055,0
Other commodities	12 951,4		10 637,3	

*Preliminary data.

Exports of major commodity groups to China

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	9 897,0		24 188,2	
Of which:				
Copper ores and concentrates	4 704,5	3 214,7	19 180,2	13 265,1
Copper waste and scrap	4 384,8	768,9	3 640,8	773,2
Wine of fresh grapes	646,2	123,7	1 204,2	274,7
Waters, mineral and aerated waters, containing added sugar	7,4	9,2	60,0	119,6
Aluminium waste and scrap	-	-	25,7	24,2
Other commodities	154,2		77,2	

*Preliminary data.

Imports of major commodity groups from China

	January-March 2014*		January-March 2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total imports	156 643,8		167 985,3	
Of which:				
Automatic data processing machines and units thereof	7 057,7	70,2	6 864,9	147,6
Flat-rolled products of non-alloy steel	4 876,4	5 385,6	4 478,5	5 137,5
Telephones for cellular networks or for other wireless networks	5 652,8	60,2	4 286,5	93,3
Other furniture and parts thereof	3 475,5	1 810,6	4 043,6	2 001,8
Fibreboard of wood or other ligneous materials	3 397,5	4 999,0	3 794,1	5 748,8
Other commodities	132 183,9		144 517,7	

*Preliminary data.

External trade balance

	Number of countries	External trade balance Mil. US Dollars
Negative trade balance		
January-March 2014*	85	1 198,4
January-March 2015*	95	1 341,9
Positive trade balance		
January-March 2014*	31	58,8
January-March 2015*	27	69,3
Total		
January-March 2014*	116	1 139,6
January-March 2015*	122	1 272,6

*Preliminary data.

Georgian external trade by countries in January-March 2015* (Thsd. US Dollars)

	Exports (FOB)	Imports (CIF)	Balance
External trade – Total	502 957,3	1 775 550,5	-1 272 593,1
Of which:			
EU countries	169 909,9	467 295,5	-297 385,6
Austria	1 185,7	15 176,5	-13 990,8
Belgium	9 393,2	14 810,9	-5 417,8
Bulgaria	51 581,3	29 174,1	22 407,2
Croatia	1 957,7	205,9	1 751,8
Cyprus	53,2	1 144,7	-1 091,5
Czech Republic	4 166,7	11 193,6	-7 026,8
Denmark	41,8	3 066,1	-3 024,3
Estonia	674,6	512,4	162,1
Finland	180,0	3 766,8	-3 586,8
France	5 116,7	21 764,6	-16 647,9
Germany	18 533,9	118 757,9	-100 224,0
Greece	4 509,7	19 357,8	-14 848,0
Hungary	213,8	12 216,1	-12 002,3
Ireland	36,7	1 640,3	-1 603,6
Italy	24 385,8	38 109,6	-13 723,8
Latvia	1 195,7	5 757,4	-4 561,7
Lithuania	5 342,6	8 666,9	-3 324,3
Luxembourg	-	237,7	-237,7
Malta	177,8	693,0	-515,2
Netherlands	18 767,0	28 502,5	-9 735,5
Poland	2 005,1	23 463,0	-21 457,9

	Exports (FOB)	Imports (CIF)	Balance
Portugal	119,8	6 027,2	-5 907,4
Romania	367,0	42 970,5	-42 603,6
Slovakia	3 582,9	5 029,1	-1 446,2
Slovenia	4,0	3 492,9	-3 488,9
Spain	7 660,6	22 319,4	-14 658,8
Sweden	49,6	11 098,3	-11 048,7
United Kingdom	8 607,1	18 140,3	-9 533,2
CIS countries	175 038,2	499 939,2	-324 901,1
Armenia	33 621,9	55 636,1	-22 014,1
Azerbaijan	63 487,9	150 722,3	-87 234,3
Belarus	4 567,5	4 398,0	169,5
Kazakhstan	8 272,6	8 868,8	-596,2
Kyrgyzstan	1 319,0	559,7	759,3
Moldova	1 002,3	2 517,2	-1 514,9
Russia	27 208,4	142 891,3	-115 682,9
Tajikistan	1 207,3	-	1 207,3
Turkmenistan	1 705,5	17 017,3	-15 311,9
Ukraine	13 934,9	114 995,4	-101 060,4
Uzbekistan	18 710,7	2 333,2	16 377,5
Other countries	158 009,3	808 315,7	-650 306,5
Afghanistan	39,6	-	39,6
Albania	133,9	13,4	120,4
Angola	547,5	-	547,5
Argentina	986,9	1 444,0	-457,1
Australia	128,3	561,4	-433,1
Bahrain	14,4	1,1	13,3
Bangladesh	-	120,9	-120,9
Belize	-	8,3	-8,3
Bosnia and Herzegovina	-	45,6	-45,6
Brazil	5 654,7	11 513,8	-5 859,1
Burkina Faso	-	80,2	-80,2
Cambodia	4,0	0,4	3,6
Cameroon	-	3,4	-3,4
Canada	16 775,1	2 772,8	14 002,3
Chile	680,4	1 454,7	-774,2
China	24 188,2	167 985,3	-143 797,1
Colombia	618,4	740,7	-122,3
Costa Rica	-	1,7	-1,7
Cuba	34,4	34,8	-0,4
Ecuador	541,4	4 632,2	-4 090,9
Egypt	333,0	2 624,8	-2 291,8
Ethiopia	-	25,3	-25,3
Faroe Islands	-	148,4	-148,4
Gabon	-	10 100,7	-10 100,7
Gibraltar	4 565,8	42,6	4 523,2
Guatemala	174,6	-	174,6
Hong Kong, SAR of China	709,4	14 103,0	-13 393,5
Iceland	-	752,5	-752,5
India	2 048,4	14 442,8	-12 394,5

	Exports (FOB)	Imports (CIF)	Balance
Indonesia	18,3	3 490,8	-3 472,6
Iran	7 964,5	17 881,6	-9 917,2
Iraq	3 168,5	5,3	3 163,2
Israel	1 011,3	6 178,9	-5 167,6
Japan	903,1	60 998,5	-60 095,4
Jordan	71,0	-	71,0
Kenya	-	89,6	-89,6
Korea, Democratic People's Republic of	42,4	1 032,5	-990,1
Korea, Republic of	552,9	10 903,3	-10 350,4
Kuwait	-	133,8	-133,8
Lebanon	250,8	230,6	20,2
Libya	146,3	-	146,3
Liechtenstein	-	100,9	-100,9
Macedonia (FYR)	-	120,5	-120,5
Malawi	-	121,8	-121,8
Malaysia	-	2 193,2	-2 193,2
Mexico	323,3	484,7	-161,4
Monaco	53,7	-	53,7
Mongolia	179,2	-	179,2
Morocco	-	12 604,6	-12 604,6
Nepal	-	6,4	-6,4
New Zealand	-	763,9	-763,9
Niger	-	0,1	-0,1
Nigeria	36,5	0,2	36,3
Norway	-	2 399,9	-2 399,9
Pakistan	138,1	1 638,2	-1 500,1
Panama	502,7	56,2	446,4
Paraguay	-	673,3	-673,3
Peru	694,0	6 140,4	-5 446,4
Philippines	34,1	-	34,1
Qatar	-	4,5	-4,5
San Marino	-	12,7	-12,7
Saudi Arabia	1 460,6	355,0	1 105,6
Serbia and Montenegro	-	333,5	-333,5
Seychelles	-	370,4	-370,4
Sierra Leone	-	59,8	-59,8
Singapore	1 813,8	3 298,7	-1 484,9
South Africa	-	533,2	-533,2
Sri Lanka	-	568,0	-568,0
Sudan	2,1	-	2,1
Switzerland	1 098,2	12 897,6	-11 799,4
Syrian	-	118,2	-118,2
Taiwan, Province of China	291,3	2 276,0	-1 984,7
Tanzania,	-	116,8	-116,8
Thailand	0,4	4 471,0	-4 470,6
Trinidad and Tobago	1 745,8	-	1 745,8
Tunisia	16,8	79,6	-62,9
Turkey	40 778,6	320 220,2	-279 441,6

	Exports (FOB)	Imports (CIF)	Balance
United Arab Emirates	9 780,9	28 739,8	-18 958,8
United States	26 667,3	67 310,8	-40 643,5
Uruguay	84,7	433,5	-348,8
Viet Nam	-	3 996,8	-3 996,8
Virgin Islands, British	-	113,3	-113,3
Virgin Islands, U.S	-	102,4	-102,4

*Preliminary data

Sources: LEPL Revenue Service of Ministry of Finance of Georgia;

LEPL Service Agency of Ministry of Internal Affairs of Georgia;

Georgian State Electric System, LTD;

Georgian Gas Transportation Company, LTD.

Explanation of symbols:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions.

Notice: 1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;

2. Data for 2011-2014 are updated by the data of Special Customs Declarations;

3. Information does not cover the data of Simplified Customs Declarations (Form №4);

4. According to the international methodology, there are some difference in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic, temporary, transit and analogous goods are excluded from the database of external merchandise trade statistics.